



Lenovo ThinkAgile HX1320, HX1321, HX2320, HX2321, HX3320, HX3321 1U Appliances and Certified Nodes (Intel Xeon SP Gen 2)

Product Guide (withdrawn product)

The Lenovo ThinkAgile HX 1U Appliances & Certified Nodes are 2-socket 1U systems that feature the 2nd Generation Intel Xeon Scalable processors and are designed for deploying industry-leading hyperconvergence software from Nutanix on Lenovo enterprise platforms. Nutanix brings the benefits of web-scale technologies to enterprise applications through enterprise storage, data protection, infrastructure resilience, management and analytics, and security.

The 1U systems are available either as an Appliance (HXnnn0) or Certified Node (HXnnn1):

- HX1320 and HX1321 for entry systems
- HX2320 and HX2321 for remote office and branch office
- HX3320 and HX3321 for VDI, server virtualization, and private cloud
- HX3320 for HANA and HX3321 for HANA are 1U offerings designed for SAP HANA-based solutions

HX Appliances deliver fully validated and integrated Lenovo hardware and firmware, certified and preloaded with licensed Nutanix software. They also include ThinkAgile Advantage support with one single point of contact for support of the hardware and software.

HX Certified Nodes deliver fully validated Lenovo hardware and firmware, certified and can be preloaded with Nutanix software. Certified Nodes do not include licenses to Nutanix software and enhanced software support.



Figure 1. ThinkAgile HX3320 and HX3321 with 2.5-inch drive bays

Did you know?

The ThinkAgile HX 1U Appliances & Certified Nodes are built on the Lenovo ThinkSystem SR630 server that features enterprise-class reliability, management, and security.

The HX1320, HX2320 and HX3320 and HX3320 for HANA Appliances offer ThinkAgile Advantage Single Point of Support for guick 24/7 problem reporting and resolution.

Key features

Combining performance and flexibility, the HX 1U systems are a great choice for enterprises of all sizes. The systems offer a broad selection of processors, memory and drives, and offers high performance features that industries such as finance, healthcare and telco need. Outstanding reliability, availability, and serviceability (RAS) and high-efficiency design can improve your business environment and can help save operational costs.

Appliance features

The HX Series Appliances (HX1320, HX2320 and HX3320 and HX3320 for HANA) offer the following key features:

- Factory-integrated, pre-configured ready-to-go appliances built on proven and reliable Lenovo ThinkSystem servers that provide compute power for a variety of workloads and applications and powered by industry's most feature-rich hyperconverged infrastructure software from Nutanix.
- Provide quick and convenient path to implement a hyperconverged solution powered by Nutanix with "one stop shop" and a single point of contact provided by Lenovo for purchasing, deploying, and supporting the solution.
- Meet various workload demands with cost-efficient hybrid or performance-optimized all-flash storage (including all-NVMe) configurations.
- Deliver fully validated and integrated hardware and firmware that is certified with Nutanix software.
- Include Lenovo ThinkAgile Advantage Single Point of Support for quick 24/7 problem reporting and resolution.
- · Offer Lenovo deployment services to get customers up and running quickly.

Certified Node features

The HX Certified Nodes (HX1321, HX2321 and HX3321 and HX3321 for HANA) offer the following key features:

- Built on proven and reliable Lenovo ThinkSystem servers that provide compute power for a variety of workloads and applications.
- Deliver fully validated and integrated hardware and firmware that is certified with Nutanix software.
- Preloaded with Nutanix software and ready for out-of-box deployment (Note: software licenses are not included).
- Provide flexibility in using the existing Nutanix term-based software licenses and active support contracts or purchasing new software licenses and support contracts from Nutanix.
- · Offer optional Lenovo Professional Services to get customers up and running quickly

The Nutanix software running on the HX 1U systems delivers the following key features:

- A natively integrated solution for data protection and continuous availability at VM granularity that gives
 administrators an affordable range of options to meet the recovery point objectives (RPO) and recovery
 time objectives (RTO) for different applications.
- A fault resistant platform, with no single point of failure and no bottlenecks with shared-nothing architecture, where all data, metadata and services are distributed to all nodes within the cluster, that is built to detect, isolate and recover from failures anywhere in the system.
- An intuitive user-centric management experience to simplify every aspect of the IT infrastructure lifecycle and provide a single pane of glass to monitor and control Nutanix clusters, with simplified workflows and rich automation for common administrative tasks.
- Powerful security features, such as two-factor authentication and data-at-rest encryption, with a security development lifecycle that is integrated into product development to help customers meet the most stringent security requirements.

Hardware features

The ThinkAgile HX 1U Appliances & Certified Nodes systems are based on the SR630 and have the following hardware features:

Scalability and performance

The HX 1U systems offer numerous features to boost performance, improve scalability and reduce costs:

- Support one or two second-generation Intel Xeon Scalable processors:
 - Up to 28 cores and 56 threads per processor
 - Core speeds of up to 3.6 GHz
 - TDP ratings of up to 205 W
- Helps maximize system performance for data intensive applications with up to 2933 MHz memory speeds and up to 3 TB of memory capacity with 3DS RDIMMs.
- Offers flexible and scalable internal storage in a 1U rack form factor with up to 12x 2.5-inch drives for performance-optimized configurations or up to 4x 3.5-inch drives for capacity-optimized configurations
- Provides flexibility to use SAS, SATA, or NVMe drives in the same drive bays with a unique AnyBay design.
- Provides I/O scalability with the LOM slot, PCIe 3.0 slot for an internal storage controller, and up to three PCI Express (PCIe) 3.0 I/O expansion slots in a 1U rack form factor.

Availability and serviceability

The HX 1U systems provide many features to simplify serviceability and increase system uptime:

- Offers protection in the event of a non-correctable memory failure with Single Device Data Correction (SDDC, also known as Chipkill, requires x4-based DIMMs), Adaptive Double Device Data Correction (ADDDC, also known as Redundant Bit Steering (RBS), requires x4-based DIMMs and Intel Xeon Gold or Platinum processors), memory mirroring, and memory rank sparing.
- Provides easy access to upgrades and serviceable parts (such as processors, memory DIMMs, and adapter cards) with tool-less cover removal.
- Offers data protection and greater system uptime with hot-swap drives supporting basic or advanced RAID redundancy.
- Provides availability for business-critical applications with redundant hot-swap power supplies and redundant hot-swap fans.
- Simplifies servicing, speeds up problem resolution, and helps improve system availability with light path diagnostics.
- Allows preventive actions in advance of possible failure, thereby increasing server uptime and application availability with Proactive Platform Alerts (including PFA and SMART alerts) for processors, voltage regulators, memory, internal storage (SAS/SATA HDDs and SSDs, NVMe SSDs, M.2 storage, flash storage adapters), fans, power supplies, and server ambient and sub-component temperatures.
- Continuously monitors system parameters, triggers alerts, and performs recovery actions in case of failure to minimize downtime with Built-in XClarity Controller (XCC).
- Provides quick access to system status, firmware, network, health, and alerts information via Virtual Operator Panel from the XClarity Mobile App running on the Android or iOS mobile device that is connected to the front USB port with XClarity Controller access.
- Speeds up troubleshooting tasks to reduce service time with diagnostics built into the XClarity Provisioning Manager.

Manageability and security

Powerful systems management features simplify local and remote management of the HX 1U systems and deliver enterprise-class data protection:

- Provides advanced service processor control, monitoring, and alerting functions with XClarity Controller, a next generation service processor.
- Improves Unified Extensible Firmware Interface (UEFI) system setup, configuration, updates, simplified error handling, and operating system deployment with the embedded XClarity Provisioning Manager.
- Offers XClarity Essentials software tools that can help you set up, use, and maintain the server.
- Increases uptime, reduces costs, and improves productivity through advanced server management capabilities with Lenovo XClarity Administrator that provides comprehensive hardware management.
- Provides on-the-go monitoring and management of devices in XClarity Administrator from anywhere with the Lenovo XClarity mobile app, which can help improve efficiency and reduce downtime risks.
- Centralizes infrastructure resource management with Lenovo XClarity Integrators for VMware vCenter and Microsoft System Center, extending XClarity Administrator features to virtualization management software tools and enabling users to deploy and manage infrastructure end-to-end.
- Offers advanced cryptographic functionality (such as digital signatures and remote attestation) with an integrated Trusted Platform Module (TPM)
- Provides faster, stronger encryption with industry-standard AES NI support.
- Helps prevent certain classes of malicious buffer overflow attacks with Intel Execute Disable Bit functionality, when combined with a supporting operating system.
- Enhances security through hardware-based resistance to malicious software attacks with Intel Trusted Execution Technology, allowing an application to run in its own isolated space, protected from all other software running on a system.

Energy efficiency

The HX 1U systems offer the following energy-efficiency features to save energy, reduce operational costs, increase energy availability, and contribute to the green environment:

- Delivers impressive compute power per watt, featuring 80 PLUS Titanium and Platinum redundant power supplies.
- Enables customers to lower energy costs with design to meet ASHRAE A4 standards in select configurations.
- Reduces power drawn with Intel Intelligent Power Capability that powers individual processor elements on and off as needed.
- Helps reduce power consumption with variable speed fans.
- Helps achieve lower heat output and reduced cooling needs with Lenovo XClarity Energy Manager that provides advanced data center power notification, analysis, and policy-based management.

Components and connectors

The ThinkAgile HX 1U Appliances & Certified Nodes are based on the ThinkSystem SR630 server.

The following figure shows the front view of the HX1320, HX1321, HX2320 and HX2321 systems with 4x 3.5-inch drive bays.

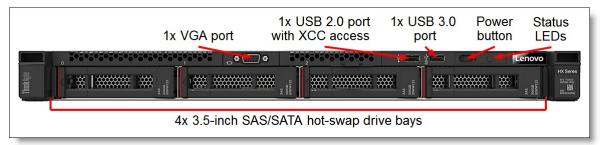


Figure 2. Front view of HX1320, HX1321, HX2320 and HX2321 systems

The following figure shows the front view of the HX3320 and HX3321 systems with 10x 2.5-inch drive bays.

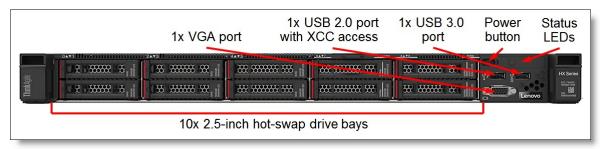


Figure 3. Front view of HX3320 and HX3321 systems

The following figure shows the rear view of the HX1320 and HX1321 with with 2x PCIe Gen 3 slots

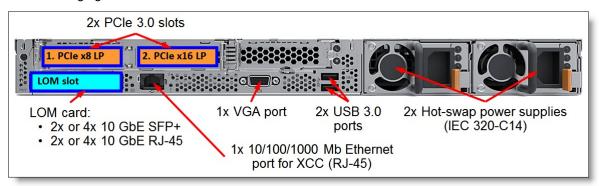


Figure 4. HX1320 and HX1321 rear view

The following figure shows the rear view of the HX2320, HX2321, HX3320 and HX3321 systems with 3x PCIe Gen 3 slots.

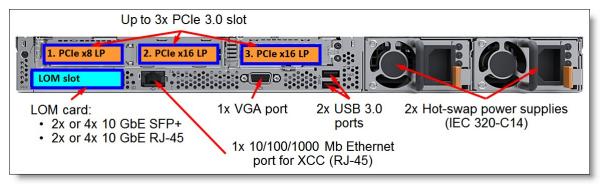


Figure 5. HX2320, HX2321, HX3320 and HX3321 rear view

The following figure shows the rear view of the HX3320 and HX3321 systems with 2 drives at the rear of the systems, a total of 12 drive bays

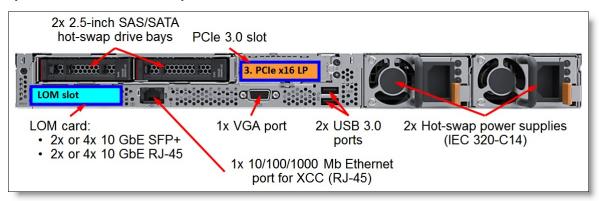


Figure 6. HX3320 and HX3321 12-drive bay rear view

Standard specifications

The ThinkAgile HX 1U Appliances & Certified Nodes are based on the ThinkSystem SR630 server.

The following table provides an overview comparison between the HX systems.

Table 1. Comparison of features

	HX1320 HX1321	HX2320 HX2321	HX3320 HX3321	HX3320 for HANA HX3321 for HANA
HX offering type	Appliance Certified Node	Appliance Certified Node	Appliance Certified Node	Appliance Certified Node
Target workloads	Entry systems	ROBO	VDI, server virtualization, private cloud	SAP HANA-based solutions
Base MTM	7X83CTO1WW 7Y89CTO1WW	7X83CTO5WW 7Y89CTO5WW	7X83CTO3WW 7Y89CTO3WW	7X83CTO8WW 7Y89CTO8WW
Form Factor	1U	1U	1U	1U
Base platform	SR630	SR630	SR630	SR630
CPU	1x Intel Xeon SP Gen 2	2x Intel Xeon SP Gen 2	2x Intel Xeon SP Gen 2	2x Intel Xeon SP Gen 2
Memory	12x DDR4 2933 MHz (768GB maximum)	24x DDR4 2933 MHz (1.5TB maximum)	24x DDR4 2933 MHz (3TB maximum)	24x DDR4 2933 MHz (3TB maximum)
Drive Bays	Front: 4x 3.5" SAS/SATA Rear: None	Front: 4x 3.5" SAS/SATA Rear: None	Front: 6x 2.5" SAS/SATA + 4x 2.5" AnyBay Rear: 2x 2.5" SAS/SATA (optional)	Front: 6x 2.5" SAS/SATA + 4x 2.5" AnyBay Rear: 2x 2.5" SAS/SATA (optional)
Drive Configuration	All Flash Hybrid	All Flash Hybrid	All Flash Hybrid	All Flash
НВА	430-8i HBA	430-8i HBA	430-16i HBA	430-16i HBA
Boot drives	2x M.2 SATA	2x M.2 SATA	2x M.2 SATA	2x M.2 SATA
Rear slots	2	3	3 (1 if rear drives configured)	3 (1 if rear drives configured)
LOM networking	1x 10Gb LOM adapter	1x 10Gb LOM adapter	1x 10Gb LOM adapter	1x 10Gb LOM adapter

	HX1320	HX2320	HX3320	HX3320 for HANA
	HX1321	HX2321	HX3321	HX3321 for HANA
PCIe	Up to 2x adapters	Up to 3x adapters	Up to 3x adapters	Up to 3x adapters
networking	10Gb, 25Gb, 40Gb	10Gb, 25Gb, 40Gb	10Gb, 25Gb, 40Gb	10Gb, 25Gb, 40Gb
GPUs	No support	No support	No support	No support
Hypervisor	Nutanix AHV VMware ESXi Microsoft Windows Hyper-V	Nutanix AHV VMware ESXi Microsoft Windows Hyper-V	Nutanix AHV VMware ESXi Microsoft Windows Hyper-V	Nutanix AHV VMware ESXi

The following table lists the standard specifications.

Table 2. Standard specifications

Components	Specification
Machine types	7Z85 - Appliance - 3 year warranty
	7D52 - Certified Node - 3 year warranty
Form factor	1U rack
Processor	Up to two 2nd Gen Intel Xeon Scalable processors:
	 HX1320 and HX1321: 1 processor maximum HX2320, HX2321, HX3320, and HX3321: 2 processors
Chipset	Intel C624
Memory	12 DIMMs per processor. Each processor has six memory channels with two DIMMs per channel. Support for RDIMMs and 3DS RDIMMs up to 2933 MHz. DIMM support is as follows:
	 HX1320 and HX1321: 12 DIMMs (1 processor) HX2320, HX2321, HX3320, and HX3321: 24 DIMMs (2 processors)
Persistent memory	Not supported
Memory maximum	 HX1320 and HX1321: 384 GB HX2320 and HX2321: 1.5 TB
	HX3320 and HX3321: 3.0 TB (requires L-suffix processor)
Memory protection	Error correction code (ECC), Single Device Data Correction (SDDC; for x4-based memory DIMMs), Adaptive Double Device Data Correction (ADDDC; for x4-based memory DIMMs, requires Intel Xeon Gold or Platinum processors), patrol scrubbing, and demand scrubbing.
Drive bays	 HX1320 and HX1321: Front drive bays: 4x 3.5-inch SAS/SATA Rear drive bays: None
	 HX2320 and HX2321: Front drive bays: 4x 3.5-inch SAS/SATA Rear drive bays: None
	 HX3320 and HX3321: Front drive bays: 6x 2.5-inch SAS/SATA + 4x 2.5-inch AnyBay Rear drive bays: 2x 2.5-inch SAS/SATA (optional)
	 HX3320 and HX3321 for HANA: Front drive bays: 6x 2.5-inch SAS/SATA + 4x 2.5-inch AnyBay Rear drive bays: 2x 2.5-inch SAS/SATA (optional)
	Internal M.2 module supporting two M.2 drives, for OS boot support

Components	Specification
Internal storage	 HX1320 and HX1321: Hybrid: 2 cache drives (SSDs) and 2 capacity drives (HDDs) All Flash: 2 or 4 SSDs
	 HX2320 and HX2321: Hybrid: 2 cache drives (SSDs) and 2 capacity drives (HDDs). All Flash: 2 or 4 SSDs
	 HX3320 and HX3321: Hybrid: 2 cache SSDs (SAS or SATA SSDs) and 4-10 capacity HDDs (SAS or
	SATA HDDs) in increments of 2 drives 4 cache SSDs and 8 capacity HDDs All Flash:
	 2-12 capacity SSDs (SAS or SATA SSDs) in increments of 2 drives. 2 cache SSDs (NVMe PCle SSDs) and 4-10 capacity SSDs in increments of 2 drives. 4 cache SSDs and 8 capacity SSDs
	 HX3320 and HX3321 for HANA: No cache drives (NVMe PCle SSDs) and 8-12 capacity drives (SAS or SATA SSDs) in increments of 2 drives 2 cache drives and 4-10 capacity drives in increments of 2 drives 4 cache drives and 8 capacity drives
	All cache drives in a system must be of the same model and capacity (same feature code). All capacity drives must also be of the same model and capacity.
Storage controller	Onboard NVMe ports (RAID not supported)
	 12 Gb SAS/SATA non-RAID: 430-8i HBA 430-16i HBA
Network interfaces	 2x or 4x 10 GbE LOM base network ports, either RJ-45 or SFP+ 10GBASE-T, 10 GbE SFP+, 25 GbE SFP28, or 40 GbE QSFP28 network adapters. 1x RJ-45 10/100/1000 Mb Ethernet port for systems management.
PCI expansion slots	Up to 3x rear-accessible PCIe 3.0 slots, plus 1x internal PCIe 3.0 slot for a storage controller, plus a slot dedicated to LOM network adapter adapter. Slot availability is based on riser selection and rear drive bay selection.
	 Slot 1: PCle 3.0 x8; low profile (not available if rear drives configured) Slot 2: PCle 3.0 x16; low profile (not available if rear drives configured) Slot 3: PCle 3.0 x16; low profile (not available with HX1320 or HX1321) Slot 4: PCle 3.0 x8 (internal)
GPU support	No support
Ports	 Front: 1x USB 2.0 port with XClarity Controller access, 1x USB 3.0 port, 1x VGA port. Rear: 2x USB 3.0 ports, 1x VGA port.
Cooling	Five hot-swap system fans with N+1 redundancy.
Power supply	Two redundant hot-swap 550 W, 750 W, or 1100 W (100 - 240 V) High Efficiency Platinum, or 750 W (200 - 240 V) High Efficiency Titanium AC power supplies. HVDC support (China only).
Video	G200 graphics with 16 MB memory with 2D hardware accelerator, integrated into the XClarity Controller. Maximum resolution is 1920x1200 32bpp at 60Hz.
Hot-swap parts	Drives, power supplies, and fans.

Components	Specification
Systems management	XClarity Controller (XCC) Enterprise (Pilot 4 chip), proactive platform alerts, light path diagnostics, XClarity Provisioning Manager, XClarity Administrator and XClarity Pro. XClarity Energy Manager (optional).
Security features	Power-on password, administrator's password, secure firmware updates, Trusted Platform Module 2.0 (TPM 2.0). Optional security bezel.
Software	 Appliances: Nutanix Acropolis: Starter, Pro, and Ultimate editions. Nutanix Prism, Nutanix Calm (optional), Nutanix Flow (optional).
	 Certified Nodes: Nutanix Acropolis Starter, Pro and Ultimate editions (licenses purchased separately from Nutanix or a Nutanix reseller).
Hypervisor	Nutanix AHV, VMware ESXi, Microsoft Windows Server Hyper-V
Hardware warranty	 Appliances: Three-, four-, or five-year customer-replaceable unit and onsite limited hardware warranty with ThinkAgile Advantage Support and selectable service levels: 9x5 next business day (NBD) parts delivered, 9x5 NBD onsite response, 24x7 coverage with 2-hour or 4-hour onsite response, or 6-hour or 24-hour committed repair (select areas). Also available are YourDrive YourData, Premier Support, and Enterprise Software Support.
	 Certified Nodes: Three, four, or five-year customer-replaceable unit and onsite limited warranty with selectable service levels: 9x5 coverage with next business day (NBD) parts delivered (base warranty), 9x5 coverage with NBD onsite response (Foundation Service), 24x7 coverage with 4-hour onsite response or 24-hour committed repair (select areas) (Essential Service), or 24x7 coverage with 2-hour onsite response or 6-hour committed repair (select areas) (Advanced Service). Also available are 1-year and 2-year post-warranty extensions, YourDrive YourData, and Enterprise Software Support.
Software maintenance	Three-, four-, or five-year software support and subscription (matches the duration of the selected warranty period).
Dimensions	Height: 43 mm (1.7 in.), width: 434 mm (17.1 in.), depth: 715 mm (28.1 in.).
Weight	Maximum configuration: 18.8 kg (41.4 lb).

Models

Factory-integrated models of the appliances and certified nodes are configured by using the Lenovo Data Center Solution Configurator (DCSC), http://dcsc.lenovo.com

During the configuration process, you are selecting one of the base Configure-to-Order (CTO) models first, and then you are adding components (processors, memory, drives, and network adapters) to the selected model according to the output from the Nutanix Sizer tool, http://services.nutanix.com/

Note: You are required to engage a Lenovo representative in the project that includes the ThinkAgile HX Series appliances. ThinkAgile HX Certified Nodes do not have this requirement.

The following table lists the base CTO models.

Table 3. Base CTO models

Base model	Description
7X83CTO1WW	ThinkAgile HX1320 Appliance
7Y89CTO1WW	ThinkAgile HX1321 Certified Node
7X83CTO5WW	ThinkAgile HX2320 Appliance
7Y89CTO5WW	ThinkAgile HX2321 Certified Node
7X83CTO3WW	ThinkAgile HX3320 Appliance
7Y89CTO3WW	ThinkAgile HX3321 Certified Node
7X83CTO8WW	ThinkAgile HX3320 Appliance for SAP HANA
7Y89CTO8WW	ThinkAgile HX3321 Certified Node for SAP HANA

Comparison with the ThinkSystem SR630

The ThinkAgile HX 1U Appliances & Certified Nodes are based on the ThinkSystem SR630 server, however there are key differences:

- No persistent memory support
- No onboard SATA controller support
- No RAID adapter support
- No VROC RAID support
- · No SED drive support
- · No Fibre Channel support
- No InfiniBand support

For details about the ThinkSystem SR630, see the SR630 product guide:

https://lenovopress.com/lp1049-thinksystem-sr630-server

To verify what specific hardware components are supported with the HX 1U systems, see the DCSC configurator:

https://dcsc.lenovo.com

Processors

The HX 1U systems support the following processors.

For details about these options, see the SR630 product guide:

https://lenovopress.com/lp1049-thinksystem-sr630-server#processors

Support for additional processors: The table below lists the processors supported across all configurations. Additional processors may also be supported. Please contact your Lenovo representative regarding the support of additional options through our Special Bid ordering process.

Configuration rules regarding Hybrid configurations (configurations with HDDs as capacity drives and SSDs as cache drives):

- For the HX1320 and HX1321, hybrid storage configurations are not supported with processors with 26 cores or more
- For the HX2320 and HX2321, hybrid storage configurations are not supported with processors with 16 cores or more

Table 4. Processors

			Maximum supported									
Part number	Feature	Description	HX1320	HX1321	HX2320	HX2321	HX3320	HX3321	HX3320 HANA	HX3321 HANA		
Intel Xeon Silver processors												
4XG7A37936	B4HT	Intel Xeon Silver 4208 8C 85W 2.1GHz Processor	1	1	2	2	2	2	No	No		
4XG7A37933	B4HS	Intel Xeon Silver 4210 10C 85W 2.2GHz Processor	1	1	2	2	2	2	2	2		
4XG7A37988	B7N5	Intel Xeon Silver 4210R 10C 100W 2.4GHz Processor	1	1	2	2	2	2	2	2		
4XG7A37930	B4HR	Intel Xeon Silver 4214 12C 85W 2.2GHz Processor	1	1	2	2	2	2	2	2		
4XG7A37987	B7N6	Intel Xeon Silver 4214R 12C 100W 2.4GHz Processor	1	1	2	2	2	2	2	2		
4XG7A37927	B4HQ	Intel Xeon Silver 4215 8C 85W 2.5GHz Processor	1	1	2	2	2	2	2	2		
4XG7A63298	BAZU	Intel Xeon Silver 4215R 8C 130W 3.2GHz Processor	1	1	2	2	2	2	2	2		
4XG7A37924	B4HP	Intel Xeon Silver 4216 16C 100W 2.1GHz Processor	1	1	2	2	2	2	2	2		
Intel Xeon Go	ld process	ors										
4XG7A37917	B4HN	Intel Xeon Gold 5215 10C 85W 2.5GHz Processor	1	1	2	2	2	2	2	2		
4XG7A37911	B4P9	Intel Xeon Gold 5215L 10C 85W 2.5GHz Processor	1	1	2	2	2	2	2	2		
4XG7A37920	B4HM	Intel Xeon Gold 5217 8C 115W 3.0GHz Processor	1	1	2	2	2	2	2	2		
4XG7A37896	B4HL	Intel Xeon Gold 5218 16C 125W 2.3GHz Processor	1	1	2	2	2	2	2	2		
4XG7A63296	BAZS	Intel Xeon Gold 5218R 20C 125W 2.1GHz Processor	1	1	2	2	2	2	2	2		
4XG7A37893	B4HK	Intel Xeon Gold 5220 18C 125W 2.2GHz Processor	1	1	2	2	2	2	2	2		
4XG7A37984	B7N9	Intel Xeon Gold 5220R 24C 150W 2.2GHz Processor	1	1	2	2	2	2	2	2		

			Maximum supported									
Part number	Feature	Description	HX1320	HX1321	HX2320	HX2321	HX3320	HX3321	HX3320 HANA	HX3321 HANA		
4XG7A38018	B6CW	Intel Xeon Gold 5220S 18C 125W 2.7GHz Processor	No	No	2	2	2	2	2	2		
CTO only	BAZV	Intel Xeon Gold 6208U 16C 150W 2.9GHz Processor	1	1	No	No	No	No	No	No		
4XG7A38022	B6CV	Intel Xeon Gold 6222V 20C 115W 1.8GHz Processor	1	1	2	2	2	2	2	2		
4XG7A38020	B6CL	Intel Xeon Gold 6226 12C 125W 2.7GHz Processor	1	1	2	2	2	2	2	2		
4XG7A63292	BAZW	Intel Xeon Gold 6226R 16C 150W 2.9GHz Processor	1	1	2	2	2	2	2	2		
4XG7A37890	B4HJ	Intel Xeon Gold 6230 20C 125W 2.1GHz Processor	1	1	2	2	2	2	2	2		
4XG7A15720	B5RY	Intel Xeon Gold 6230N 20C 125W 2.3GHz Processor	1	1	2	2	2	2	2	2		
4XG7A63290	BAZX	Intel Xeon Gold 6230R 26C 150W 2.1GHz Processor	1	1	2	2	2	2	2	2		
4XG7A38000	B6CK	Intel Xeon Gold 6234 8C 130W 3.3GHz Processor	1	1	2	2	2	2	2	2		
4XG7A38024	B6CJ	Intel Xeon Gold 6238 22C 140W 2.1GHz Processor	1	1	2	2	2	2	2	2		
4XG7A38002	B6CR	Intel Xeon Gold 6238L 22C 140W 2.1GHz Processor	1	1	2	2	2	2	2	2		
4XG7A63288	BAZL	Intel Xeon Gold 6238R 28C 165W 2.2GHz Processor	1	1	2	2	2	2	2	2		
4XG7A37884	В4НН	Intel Xeon Gold 6240 18C 150W 2.6GHz Processor	1	1	2	2	2	2	2	2		
4XG7A38014	B6CS	Intel Xeon Gold 6240L 18C 150W 2.6GHz Processor	1	1	2	2	2	2	2	2		
4XG7A63286	BAZM	Intel Xeon Gold 6240R 24C 165W 2.4GHz Processor	1	1	2	2	2	2	2	2		
4XG7A37887	B4HG	Intel Xeon Gold 6242 16C 150W 2.8GHz Processor	1	1	2	2	2	2	2	2		
4XG7A63284	BAZN	Intel Xeon Gold 6242R 20C 205W 3.1GHz Processor	No	No	No	No	2	2	2	2		
4XG7A15875	B4HF	Intel Xeon Gold 6244 8C 150W 3.6GHz Processor	1	1	2	2	2	2	2	2		
4XG7A37965	B6PD	Intel Xeon Gold 6246 12C 165W 3.3GHz Processor	1	1	2	2	2	2	2	2		
4XG7A63282	BAZP	Intel Xeon Gold 6246R 16C 205W 3.4GHz Processor	No	No	No	No	2	2	2	2		
4XG7A15893	B4HE	Intel Xeon Gold 6248 20C 150W 2.5GHz Processor	1	1	2	2	2	2	2	2		
4XG7A63280	BAZQ	Intel Xeon Gold 6248R 24C 205W 3.0GHz Processor	No	No	No	No	2	2	2	2		
4XG7A15890	В4НС	Intel Xeon Gold 6252 24C 150W 2.1GHz Processor	1	1	2	2	2	2	2	2		
4XG7A15812	B6CT	Intel Xeon Gold 6252N 24C 150W 2.3GHz Processor	1	1	2	2	2	2	2	2		
4XG7A15873	B4HD	Intel Xeon Gold 6254 18C 200W 3.1GHz Processor	No	No	No	No	2	2	No	No		
4XG7A63278	BAZR	Intel Xeon Gold 6258R 28C 205W 2.7GHz Processor	No	No	No	No	2	2	2	2		

				N	laxin	num	supp	orte	d		
Part number	Feature	Description	HX1320	HX1321	HX2320	HX2321	HX3320	HX3321	HX3320 HANA	HX3321 HANA	
4XG7A38009	B6CU	Intel Xeon Gold 6262V 24C 135W 1.9GHz Processor	1	1	2	2	2	2	2	2	
Intel Xeon Platinum processors 4XG7A37899 B5RZ Intel Xeon Platinum 8253 16C 125W 2.2GHz 1 1 2 2 2 2 2 2											
4XG7A37899	B5RZ	Intel Xeon Platinum 8253 16C 125W 2.2GHz Processor	1	1	2	2	2	2	2	2	
4XG7A15888	B4HB	Intel Xeon Platinum 8260 24C 165W 2.4GHz Processor	1	1	2	2	2	2	2	2	
4XG7A15886	B4P7	Intel Xeon Platinum 8260L 24C 165W 2.4GHz Processor	1	1	2	2	2	2	2	2	
4XG7A15871	B4HA	Intel Xeon Platinum 8268 24C 205W 2.9GHz Processor	1	1	2	2	2	2	2	2	
4XG7A15869	B4H9	Intel Xeon Platinum 8270 26C 205W 2.7GHz Processor	1	1	2	2	2	2	2	2	
4XG7A15882	B4H8	Intel Xeon Platinum 8276 28C 165W 2.2GHz Processor	1	1	2	2	2	2	2	2	
4XG7A15878	B4P6	Intel Xeon Platinum 8276L 28C 165W 2.2GHz Processor	1	1	2	2	2	2	2	2	
4XG7A15867	B4H7	Intel Xeon Platinum 8280 28C 205W 2.7GHz Processor	1	1	2	2	2	2	2	2	
4XG7A15863	B4P5	Intel Xeon Platinum 8280L 28C 205W 2.7GHz Processor	1	1	2	2	2	2	2	2	

Memory

The HX 1U systems support up to 12 DIMMs per processor. The HX1320 and HX1321 support 1 processor and 12 DIMMs. The HX2320, HX2321, HX3320, and HX3321 all support 2 processors and 24 DIMMs. Each processor has six memory channels (two integrated memory controllers with three memory channels per memory controller), and there are two DIMMs per channel.

Memory maximums are as follows:

HX1320 and HX1321: 384 GB
HX2320 and HX2321: 1.5 TB
HX3320 and HX3321: 3.0 TB

HX3320 and HX3321 for HANA: 3.0 TB

Only specific memory capacities are supported and only with certain DIMM combinations. In most configurations, all DIMMs must be of the same type, speed, rank, and capacity (the same part number or feature code). The only exception is with 576 GB of memory capacity, in which a combination of 16 GB and 32 GB DIMMs is used, and all DIMMs in the appliance must be of the same type and speed.

For more information about memory support, see the SR630 product guide: https://lenovopress.com/lp1049-thinksystem-sr630-server#memory-options

The following tables list the memory options that are available for selection for each HX system. It is possible to expand memory capacity after the initial deployment by adding more memory DIMMs to match one of the supported memory configurations.

- Memory for HX1320 and HX1321
- Memory for HX2320 and HX2321
- Memory for HX3320 and HX3321
- Memory for HX3320 and HX3321 for SAP HANA

Memory for HX1320 and HX1321

The following table lists the memory options that are available for the HX1320 and HX1321.

Table 5. Memory configuration selection options for HX1320 and HX1321

			Qı	uant	ity							
Part number	Feature code	Description	64 GB	B 5 96	128 GB*		256 GB*					
ThinkSystem 2933 MHz Performance+ RDIMMs												
4X77A12184	B5N6	16GB TruDDR4 Performance+ 2933MHz (2Rx8 1.2V) RDIMM	4	6	8	12	-	-				
4X77A12185	B5N7	32GB TruDDR4 Performance+ 2933MHz (2Rx4 1.2V) RDIMM	-	-	-	-	8	12				
ThinkSystem 2	2933 MHz	RDIMMs										
4ZC7A08707	B4LY	16GB TruDDR4 2933 MHz (1Rx4 1.2V) RDIMM	4	6	-	-	-	-				
4ZC7A08706	B4H1	8GB TruDDR4 2933MHz (1Rx8 1.2V) RDIMM	-	12	-	-	-	-				
4ZC7A08708	B4H2	16GB TruDDR4 2933MHz (2Rx8 1.2V) RDIMM	-	-	8	12	-	-				
4ZC7A08709	B4H3	32GB TruDDR4 2933MHz (2Rx4 1.2V) RDIMM	-	-	-	-	8	12				
ThinkSystem 2	2666 MHz	RDIMMs										
7X77A01303	AUNC	16GB TruDDR4 2666 MHz (2Rx8 1.2V) RDIMM	4	6	8	12	-	-				
7X77A01304	AUND	32GB TruDDR4 2666 MHz (2Rx4 1.2V) RDIMM	-	-	-	-	8	12				

^{*} System performance might be impacted due to unbalanced memory configuration.

Memory for HX2320 and HX2321

The following table lists the memory options that are available for the HX2320 and HX2321.

Table 6. Memory configuration selection options for HX2320 and HX2321

			Qu	ant	ity							
Part number	Feature code	Description	96 GB	128 GB*	192 GB	256 GB*	384 GB	512 GB*	85 973	892 BB	1 TB*	1.5 TB
ThinkSystem 2933 MHz Performance+ RDIMMs												
4X77A12184	B5N6	16GB TruDDR4 Performance+ 2933MHz (2Rx8 1.2V) RDIMM	-	8	12	1	1	-	-	-	-	-
4X77A12185	B5N7	32GB TruDDR4 Performance+ 2933MHz (2Rx4 1.2V) RDIMM	-	-	-	8	12	16	-	24	-	-
4X77A12186	B5N8	64GB TruDDR4 Performance+ 2933MHz (2Rx4 1.2V) RDIMM	-	-	1	1	1	8	-	12	16	24
ThinkSystem 2	2933 MHz	Performance+ 3DS RDIMMs										
4X77A12187	B5N9	128GB TruDDR4 Perf.+ 2933MHz (4Rx4 1.2V) 3DS RDIMM	-	-	1	-	-	1	1	-	-	12
ThinkSystem 2	2933 MHz	RDIMMs										
4ZC7A08706	B4H1	8GB TruDDR4 2933MHz (1Rx8 1.2V) RDIMM	12	1	1	1	-	·	·	-	•	-
4ZC7A08708	B4H2	16GB TruDDR4 2933MHz (2Rx8 1.2V) RDIMM	-	8	12	1	-	·	12	-	•	-
4ZC7A08709	B4H3	32GB TruDDR4 2933MHz (2Rx4 1.2V) RDIMM	-	•	ı	8	12	16	12	24	ı	-
4ZC7A08710	B4H4	64GB TruDDR4 2933MHz (2Rx4 1.2V) RDIMM	-	•	ı	ı	1	8	ı	12	16	24
ThinkSystem 2	2933 MHz	3DS RDIMMs										
4ZC7A15113	B587	128GB TruDDR4 2933MHz (4Rx4 1.2V) 3DS RDIMM	-	-	-	-	-	-	-	-	-	12
ThinkSystem 2	2666 MHz	RDIMMs										
7X77A01303	AUNC	16GB TruDDR4 2666 MHz (2Rx8 1.2V) RDIMM	-	8	12	-	-	-	12	-	-	-
7X77A01304	AUND	32GB TruDDR4 2666 MHz (2Rx4 1.2V) RDIMM	-	-	-	8	12	16	12	24	-	-

^{*} System performance might be impacted due to unbalanced memory configuration.

Memory for HX3320 and HX3321

The following table lists the memory options that are available for the HX3320 and HX3321.

3TB memory configurations: Configurations of 3TB of total memory require that "L" processors be configured. Processors with an L suffix are required when more than 1TB of memory per processor is installed.

Table 7. Memory configuration selection options for HX3320 and HX3321

			Quantity									
Part number	Feature code	Description	128 GB*	192 GB		384 GB	512 GB*	576 GB	768 GB	1 TB*	1.5 TB	3 TB
ThinkSystem 2	2933 MHz	Performance+ RDIMMs										
4X77A12184	B5N6	16GB TruDDR4 Performance+ 2933MHz (2Rx8 1.2V) RDIMM	8	12	-	-	-	-	-	-	-	-
4X77A12185	B5N7	32GB TruDDR4 Performance+ 2933MHz (2Rx4 1.2V) RDIMM	-	ı	8	12	16	ı	24	ı	1	-
4X77A12186	B5N8	64GB TruDDR4 Performance+ 2933MHz (2Rx4 1.2V) RDIMM	-	-	-	-	8	1	12	16	24	-
ThinkSystem 2	2933 MHz	Performance+ 3DS RDIMMs										
4X77A12187	B5N9	128GB TruDDR4 Perf.+ 2933MHz (4Rx4 1.2V) 3DS RDIMM	-	ı	-	-	-	ı	-	1	12	24
ThinkSystem 2	2933 MHz	RDIMMs										
4ZC7A08708	B4H2	16GB TruDDR4 2933MHz (2Rx8 1.2V) RDIMM	8	12	-	-	-	12	-	1	ı	-
4ZC7A08709	B4H3	32GB TruDDR4 2933MHz (2Rx4 1.2V) RDIMM	-	ı	8	12	16	12	24	ı	ı	-
4ZC7A08710	B4H4	64GB TruDDR4 2933MHz (2Rx4 1.2V) RDIMM	-	ı	-	-	8	ı	12	16	24	-
ThinkSystem 2	2933 MHz	3DS RDIMMs										
4ZC7A15113	B587	128GB TruDDR4 2933MHz (4Rx4 1.2V) 3DS RDIMM	-	ı	-	-	-	1	1	1	12	24
ThinkSystem 2	2666 MHz	RDIMMs										
7X77A01303	AUNC	16GB TruDDR4 2666 MHz (2Rx8 1.2V) RDIMM	8	12	-	-	-	12	-	-	-	-
7X77A01304	AUND	32GB TruDDR4 2666 MHz (2Rx4 1.2V) RDIMM	-	-	8	12	16	12	24	-	-	-

^{*} System performance might be impacted due to unbalanced memory configuration.

Memory for HX3320 and HX3321 for SAP HANA

The following table lists the memory options that are available for the HX3320 and HX3321 for SAP HANA.

3TB memory configurations: Configurations of 3TB of total memory require that "L" processors be configured. Processors with an L suffix are required when more than 1TB of memory per processor is installed.

Table 8. Memory configuration selection options for HX3320 and HX3321 for SAP HANA

			Quantity						
Part number	Feature code	Description	192 GB	384 GB	576 GB	89 Z	1.125 TB	1.5 TB	3 TB
ThinkSystem 2	2933 MHz	Performance+ RDIMMs							
None*	B5N6	16GB TruDDR4 Performance+ 2933MHz (2Rx8 1.2V) RDIMM	12	24	-		-	-	-
4X77A12185	B5N7	32GB TruDDR4 Performance+ 2933MHz (2Rx4 1.2V) RDIMM	-	12	•	24	-	-	-
4X77A12186	B5N8	64GB TruDDR4 Performance+ 2933MHz (2Rx4 1.2V) RDIMM	-	-	•	12	-	24	-
ThinkSystem 2	2933 MHz	Performance+ 3DS RDIMMs							
4X77A12187	B5N9	128GB TruDDR4 Perf.+ 2933MHz (4Rx4 1.2V) 3DS RDIMM	-	-	-	-	-	12	24
ThinkSystem 2	2933 MHz	RDIMMs							
4ZC7A08708	B4H2	16GB TruDDR4 2933MHz (2Rx8 1.2V) RDIMM	12	24	12	1			-
4ZC7A08709	B4H3	32GB TruDDR4 2933MHz (2Rx4 1.2V) RDIMM	-	12	12	24	12	-	-
4ZC7A08710	B4H4	64GB TruDDR4 2933MHz (2Rx4 1.2V) RDIMM	-	-	-	12	12	24	-
ThinkSystem 2	2933 MHz	3DS RDIMMs							
4ZC7A15113	B587	128GB TruDDR4 2933MHz (4Rx4 1.2V) 3DS RDIMM	-	-	-	-	-	12	24
ThinkSystem 2	2666 MHz	RDIMMs							
7X77A01303	AUNC	16GB TruDDR4 2666 MHz (2Rx8 1.2V) RDIMM	12	24	12	ı	-	-	-
7X77A01304	AUND	32GB TruDDR4 2666 MHz (2Rx4 1.2V) RDIMM	-	12	12	24	-	-	-

Internal storage

Internal storage configurations of the HX 1U systems are as follows. All drives are hot-swap and are accessible from the front or rear of the system:

- HX1320 and HX1321:
 - Front drive bays: 4x 3.5-inch SAS/SATA
 - Rear drive bays: No support
- HX2320 and HX2321
 - Front drive bays: 4x 3.5-inch SAS/SATA
 - · Rear drive bays: No support
- HX3320 and HX3321
 - Front drive bays: 6x 2.5-inch SAS/SATA and 4x 2.5-inch AnyBay
 - Rear drive bays: 2x 2.5-inch SAS/SATA
- HX3320 for HANA and HX3321 for HANA
 - Front drive bays: 6x 2.5-inch SAS/SATA and 4x 2.5-inch AnyBay
 - Rear drive bays: 2x 2.5-inch SAS/SATA

The server also supports M.2 drives for OS boot, installed in an M.2 adapter internal to the server. Two M.2 SATA SSDs are required for selection, and they must be of the same model and capacity.

Topics in this section:

- Configuration rules
- Backplanes
- Boot drive enablement

Configuration rules

Configuration rules for HX1320 and HX1321:

- For Hybrid configurations, the HX1320 supports 2 cache drives (SSDs) and 2 capacity drives (HDDs).
- For All Flash configurations, the HX1320 supports 2 or 4 SSDs
- All SSDs must be of the same model and capacity. All HDDs must be of the same type and capacity.

Configuration rules for HX2320 and HX2321:

- For Hybrid configurations, the systems support 2 cache drives (SSDs) and 2 capacity drives (HDDs).
- For All Flash configurations, the systems support 2 or 4 SSDs.
- All SSDs must be of the same model and capacity. All HDDs must be of the same model and capacity.

Configuration rules for HX3320 and HX3321:

- For Hybrid configurations, the systems support 4-10 capacity drives (HDDs) depending on the quantity of the cache drives (SSDs):
 - 2 cache drives: 4-10 capacity drives in increments of 2 drives.
 - 4 cache drives: 8 capacity drives.
- For Hybrid configurations, SATA and SAS SSDs are supported for cache, however NVMe drives are not supported for cache.
- For All Flash configurations, the systems support 2-12 capacity drives (SAS or SATA SSDs) depending on the quantity of the cache drives (NVMe SSDs):
 - No cache drives: 2-12 capacity drives in increments of 2 drives.
 - 2 cache drives: 4-10 capacity drives in increments of 2 drives.
 - 4 cache drives: 8 capacity drives.
- All cache drives must be of the same model and capacity. All capacity drives must be of the same model and capacity.
- The use of 12 drives is not supported with the following processors:
 - Processors with TDP > 125W
 - Intel Xeon 4210 processor
 - Intel Xeon 4210R processor

Configuration rules for HX3320 for HANA and HX3321 for HANA:

- · Hybrid configurations are not supported
- Internal storage is defined as follows:
 - · Cache tier: NVMe SSD
 - Capacity tier: SAS or SATA SSD
- The systems support 4-12 capacity drives (SAS or SATA SSDs) depending on the quantity of the cache drives (NVMe PCIe SSDs):
 - No cache drives: 8-12 capacity drives in increments of 2 drives.
 - 2 cache drives: 4-10 capacity drives in increments of 2 drives.
 - 4 cache drives: 8 capacity drives.
- All cache drives must be of the same model and capacity. All capacity drives must be of the same model and capacity.
- The use of 12 drives is not supported with the following processors:
 - Processors with TDP > 125W
 - Intel Xeon 4210 processor
 - Intel Xeon 4210R processor

Backplanes

The choice of backplanes supported varies by system, as listed in the following table.

For details about these options, including configuration rules, see the SR630 product guide: https://lenovopress.com/lp1049-thinksystem-sr630-server#internal-storage

Table 9. Drive backplanes

		Maximum supported							
Feature	Description	HX1320	HX1321	HX2320	HX2321	HX3320	HX3321	HX3320 HANA	HX3321 HANA
Front 3.5-i	nch drive backplanes								
AUW8	ThinkSystem 3.5" SATA/SAS 4-Bay Backplane	1	1	1	1	No	No	No	No
Front 2.5-i	nch drive backplanes								
AUW9	ThinkSystem 1U 10x2.5" (6x SAS/SATA 4x AnyBay) Backplane	No	No	No	No	1	1	1	1
Rear 2.5-in	nch drive backplane								
AUWJ	ThinkSystem SR630 Rear HDD/SSD Kit	No	No	No	No	1	1	1	1

Boot drive enablement

For OS boot functions, the systems also support two M.2 drives installed on an adapter internal to the server. The following table lists the supported controllers/enablement kits for M.2 boot drives.

For details about these options, including configuration rules, see the SR630 product guide: https://lenovopress.com/lp1049-thinksystem-sr630-server#internal-storage

Table 10. Boot drive enablement

				Maximum supported						
Part number	Feature	Description	HX1320	HX1321	HX2320	HX2321	HX3320	HX3321	HX3320 HANA	HX3321 HANA
7Y37A01092	AUMU	ThinkSystem M.2 Enablement Kit	1	1	1	1	1	1	1	1
7Y37A01093	AUMV	ThinkSystem M.2 with Mirroring Enablement Kit	1	1	1	1	1	1	1	1

Controllers for internal storage

The HX 1U systems support the following internal storage controllers.

For details about these options, see the SR630 product guide:

https://lenovopress.com/lp1049-thinksystem-sr630-server#controllers-for-internal-storage

Table 11. Controllers for internal storage

			Maximum supported							
Part number	Feature	Description	HX1320	HX1321	HX2320	HX2321	HX3320	HX3321	HX3320 HANA	HX3321 HANA
7Y37A01088	AUNL	ThinkSystem 430-8i SAS/SATA 12Gb HBA	1	1	1	1	No	No	No	No
4Y37A78601	BM51	ThinkSystem 440-8i SAS/SATA PCIe Gen4 12Gb HBA	1	1	1	1	No	No	No	No
7Y37A01089	AUNM	ThinkSystem 430-16i SAS/SATA 12Gb HBA	No	No	No	No	1	1	1	1
4Y37A78602	BM50	ThinkSystem 440-16i SAS/SATA PCIe Gen4 12Gb HBA	No	No	No	No	1	1	1	1

Internal drive options

The following table lists the supported drive options for the HX 1U systems.

Table 12. Internal drive options

			Maximum supported							
Part number	Feature	Description	HX1320	HX1321	HX2320	HX2321	HX3320	HX3321	HX3320 HANA	HX3321 HANA
2.5-inch hot-s	swap 12 Gb	SAS HDDs	-				•	-		•
7XB7A00069	B0YS	ThinkSystem 2.5" 2.4TB 10K SAS 12Gb Hot Swap 512e HDD	No	No	No	No	10	10	No	No
2.5-inch hot-s	wap 6 Gb	SATA HDDs								
7XB7A00036	AUUE	ThinkSystem 2.5" 1TB 7.2K SATA 6Gb Hot Swap 512n HDD	No	No	No	No	10	10	No	No
7XB7A00037	AUUJ	ThinkSystem 2.5" 2TB 7.2K SATA 6Gb Hot Swap 512e HDD	No	No	No	No	10	10	No	No
2.5-inch hot-s	wap 24 Gb	SAS SSDs								
4XB7A80320	BNWF	ThinkSystem 2.5" PM1653 3.84TB Read Intensive SAS 24Gb HS SSD	No	No	No	No	12	12	12	12
4XB7A80321	BP3E	ThinkSystem 2.5" PM1653 7.68TB Read Intensive SAS 24Gb HS SSD	No	No	No	No	12	12	12	12
4XB7A80342	BNW6	ThinkSystem 2.5" PM1655 3.2TB Mixed Use SAS 24Gb HS SSD	No	No	No	No	12	12	12	12
2.5-inch hot-s	2.5-inch hot-swap 12 Gb SAS SSDs									

			Maximum supported								
Part number	Feature	Description	HX1320	HX1321	HX2320	HX2321	HX3320	HX3321	HX3320 HANA	HX3321 HANA	
4XB7A17062	B8HU	ThinkSystem 2.5" PM1645a 800GB Mainstream SAS 12Gb Hot Swap SSD	No	No	No	No	12	12	12	12	
4XB7A17056	BC4R	ThinkSystem 2.5" PM1643a 15.36TB Entry SAS 12Gb Hot Swap SSD	No	No	No	No	12	12	No	No	
2.5-inch hot-swap 6 Gb SATA SSDs											
4XB7A17126	BA4T	ThinkSystem 2.5" S4620 960GB Mixed Use SATA 6Gb HS SSD	No	No	No	No	12	12	12	12	
4XB7A17127	BA4U	ThinkSystem 2.5" S4620 1.92TB Mixed Use SATA 6Gb HS SSD	No	No	No	No	12	12	12	12	
4XB7A17128	BK7L	ThinkSystem 2.5" S4620 3.84TB Mixed Use SATA 6Gb HS SSD	No	No	No	No	12	12	12	12	
4XB7A72440	BM89	ThinkSystem 2.5" PM893 1.92TB Read Intensive SATA 6Gb HS SSD	No	No	No	No	12	12	12	12	
4XB7A72441	BM88	ThinkSystem 2.5" PM893 3.84TB Read Intensive SATA 6Gb HS SSD	No	No	No	No	12	12	12	12	
4XB7A17103	BA7J	ThinkSystem 2.5" S4520 1.92TB Read Intensive SATA 6Gb HS SSD	No	No	No	No	12	12	12	12	
4XB7A17104	BK77	ThinkSystem 2.5" S4520 3.84TB Read Intensive SATA 6Gb HS SSD	No	No	No	No	12	12	12	12	
2.5-inch hot-s	swap PCle	4.0 NVMe SSDs									
4XB7A17154	BCFS	ThinkSystem 2.5" U.2 P5600 6.4TB Mixed Use NVMe PCle 4.0 x4 HS SSD	No	No	No	No	4	4	4	4	
4XB7A13967	BNEJ	ThinkSystem 2.5" U.3 7450 MAX 1.6TB Mixed Use NVMe PCIe 4.0 x4 HS SSD	No	No	No	No	4	4	4	4	
4XB7A13970	BNEY	ThinkSystem 2.5" U.3 7450 MAX 3.2TB Mixed Use NVMe PCle 4.0 x4 HS SSD	No	No	No	No	4	4	4	4	
4XB7A13971	BNEL	ThinkSystem 2.5" U.3 7450 MAX 6.4TB Mixed Use NVMe PCle 4.0 x4 HS SSD	No	No	No	No	4	4	4	4	
4XB7A79647	BNF2	ThinkSystem 2.5" U.3 7450 PRO 1.92TB Read Intensive NVMe PCIe 4.0 x4 HS SSD	No	No	No	No	4	4	4	4	
4XB7A79648	BNF5	ThinkSystem 2.5" U.3 7450 PRO 3.84TB Read Intensive NVMe PCIe 4.0 x4 HS SSD	No	No	No	No	4	4	4	4	
4XB7A79649	BNF4	ThinkSystem 2.5" U.3 7450 PRO 7.68TB Read Intensive NVMe PCIe 4.0 x4 HS SSD	No	No	No	No	4	4	4	4	
4XB7A83097	BQAV	ThinkSystem 2.5" U.3 7450 PRO 15.36TB Read Intensive NVMe PCIe 4.0 x4 HS SSD	No	No	No	No	4	4	4	4	
4XB7A17145	BCFT	ThinkSystem 2.5" U.2 P5500 1.92TB Read Intensive NVMe PCIe 4.0 x4 HS SSD	No	No	No	No	4	4	4	4	
4XB7A17146	BCFW	ThinkSystem 2.5" U.2 P5500 3.84TB Read Intensive NVMe PCIe 4.0 x4 HS SSD	No	No	No	No	4	4	4	4	
4XB7A17147	BCFU	ThinkSystem 2.5" U.2 P5500 7.68TB Read Intensive NVMe PCIe 4.0 x4 HS SSD	No	No	No	No	4	4	4	4	

				M	laxin	num	supp	orte	d	
Part number	Feature	Description	HX1320	HX1321	HX2320	HX2321	HX3320	HX3321	HX3320 HANA	HX3321 HANA
3.5-inch hot-s	swap 12 Gb	SAS HDDs								
7XB7A00043	AUU6	ThinkSystem 3.5" 4TB 7.2K SAS 12Gb Hot Swap 512n HDD	2	2	2	2	No	No	No	No
7XB7A00044	AUU7	ThinkSystem 3.5" 6TB 7.2K SAS 12Gb Hot Swap 512e HDD	2	2	2	2	No	No	No	No
7XB7A00045	B0YR	ThinkSystem 3.5" 8TB 7.2K SAS 12Gb Hot Swap 512e HDD	2	2	2	2	No	No	No	No
7XB7A00046	AUUG	ThinkSystem 3.5" 10TB 7.2K SAS 12Gb Hot Swap 512e HDD	2	2	2	2	No	No	No	No
7XB7A00067	B117	ThinkSystem 3.5" 12TB 7.2K SAS 12Gb Hot Swap 512e HDD	2	2	2	2	No	No	No	No
4XB7A80353	BPKU	ThinkSystem 3.5" 20TB 7.2K SAS 12Gb Hot Swap 512e HDD	2	2	2	2	No	No	No	No
3.5-inch hot-s	swap 6 Gb	SATA HDDs			•	•	•			
7XB7A00051	AUU8	ThinkSystem 3.5" 4TB 7.2K SATA 6Gb Hot Swap 512n HDD	2	2	2	2	No	No	No	No
7XB7A00052	AUUA	ThinkSystem 3.5" 6TB 7.2K SATA 6Gb Hot Swap 512e HDD	2	2	2	2	No	No	No	No
7XB7A00053	AUU9	ThinkSystem 3.5" 8TB 7.2K SATA 6Gb Hot Swap 512e HDD	2	2	2	2	No	No	No	No
7XB7A00054	AUUB	ThinkSystem 3.5" 10TB 7.2K SATA 6Gb Hot Swap 512e HDD	2	2	2	2	No	No	No	No
7XB7A00068	B118	ThinkSystem 3.5" 12TB 7.2K SATA 6Gb Hot Swap 512e HDD	2	2	2	2	No	No	No	No
4XB7A13914	B7F0	ThinkSystem 3.5" 16TB 7.2K SATA 6Gb Hot Swap 512e HDD	2	2	2	2	No	No	No	No
3.5-inch hot-s	swap 24 Gb	SAS SSDs			•	•	•			
4XB7A80326	BNWH	ThinkSystem 3.5" PM1653 3.84TB Read Intensive SAS 24Gb HS SSD	4	4	4	4	No	No	No	No
4XB7A80327	BP3F	ThinkSystem 3.5" PM1653 7.68TB Read Intensive SAS 24Gb HS SSD	4	4	4	4	No	No	No	No
4XB7A80346	BNWB	ThinkSystem 3.5" PM1655 3.2TB Mixed Use SAS 24Gb HS SSD	4	4	4	4	No	No	No	No
3.5-inch hot-s	swap 12 Gb	SAS SSDs								
4XB7A17066	В8НТ	ThinkSystem 3.5" PM1645a 800GB Mainstream SAS 12Gb Hot Swap SSD	4	4	4	4	No	No	No	No
3.5-inch hot-s	swap 6 Gb	SATA SSDs								
4XB7A17138	BA4X	ThinkSystem 3.5" S4620 960GB Mixed Use SATA 6Gb HS SSD	4	4	4	4	No	No	No	No
4XB7A17139	BA4Y	ThinkSystem 3.5" S4620 1.92TB Mixed Use SATA 6Gb HS SSD	4	4	4	4	No	No	No	No

			Maximum supported							
Part number	Feature	Description	HX1320	HX1321	HX2320	HX2321	HX3320	HX3321	HX3320 HANA	HX3321 HANA
4XB7A17140	BK7P	ThinkSystem 3.5" S4620 3.84TB Mixed Use SATA 6Gb HS SSD	4	4	4	4	No	No	No	No
4XB7A17121	BA7N	ThinkSystem 3.5" S4520 1.92TB Read Intensive SATA 6Gb HS SSD	4	4	4	4	No	No	No	No
4XB7A17122	BK7F	ThinkSystem 3.5" S4520 3.84TB Read Intensive SATA 6Gb HS SSD	4	4	4	4	No	No	No	No
M.2 SATA dri	ves		-							
4XB7A82286	BQ1Z	ThinkSystem M.2 5400 PRO 240GB Read Intensive SATA 6Gb NHS SSD	2	2	2	2	2	2	2	2
4XB7A82287	BQ1Y	ThinkSystem M.2 5400 PRO 480GB Read Intensive SATA 6Gb NHS SSD	2	2	2	2	2	2	2	2
7N47A00130	AUUV	ThinkSystem M.2 128GB SATA 6Gbps Non-Hot Swap SSD	2	2	2	2	2	2	2	2

Network adapters

The HX 1U systems support the following networking options.

For details about the implementation of these networking options, see the SR630 product guide:

https://lenovopress.com/lp1049-thinksystem-sr630-server#i-o-expansion https://lenovopress.com/lp1049-thinksystem-sr630-server#network-adapters

Table 13. LOM network adapters

			Maximum supported							
Part number	Feature	Description	HX1320	HX1321	HX2320	HX2321	HX3320	HX3321	HX3320 HANA	HX3321 HANA
LOM cards -	10 Gb Ethe	rnet								•
7ZT7A00548	AUKL	ThinkSystem 10Gb 2-port Base-T LOM	1	1	1	1	1	1	1	1
7ZT7A00546	AUKJ	ThinkSystem 10Gb 2-port SFP+ LOM	1	1	1	1	1	1	1	1
7ZT7A00549	AUKM	ThinkSystem 10Gb 4-port Base-T LOM	1	1	1	1	1	1	1	1
7ZT7A00547	AUKK	ThinkSystem 10Gb 4-port SFP+ LOM	1	1	1	1	1	1	1	1

Table 14. PCIe network adapters

			Maximum supported							
Part number	Feature	Description	HX1320	HX1321	HX2320	HX2321	HX3320	HX3321	HX3320 HANA	HX3321 HANA
10 Gb Ethern	et									
00MM860	ATPX	Intel X550-T2 Dual Port 10GBase-T Adapter	2	2	3	3	3	3	3	3
7ZT7A00537	AUKX	ThinkSystem Intel X710-DA2 PCIe 10Gb 2-Port SFP+ Ethernet Adapter	2	2	3	3	3	3	3	3
25 Gb Ethern	et									
4XC7A08316	BD49	ThinkSystem Broadcom 57454 10/25GbE SFP28 4-port PCIe Ethernet Adapter V2	1	1	1	1	1	1	1	1
01GR250	AUAJ	Mellanox ConnectX-4 Lx 10/25GbE SFP28 2-port PCIe Ethernet Adapter	2	2	3	3	3	3	3	3
4XC7A08249	B653	ThinkSystem Mellanox ConnectX-4 Lx 10/25GbE SFP28 2-port PCle Ethernet Adapter	4	4	4	4	4	4	4	4
40 Gb Ethern	et									
4XC7A08229	B31C	ThinkSystem Mellanox ConnectX-5 Ex 25/40GbE 2-port Low-Latency Adapter	1	1	2	2	2	2	2	2

Note: ThinkSystem Mellanox ConnectX-4 is the only adapter enabled for RDMA, minimum required quantity is two identical adapters.

Software

The HX 1U systems support the hypervisors listed in the following table. Hypervisors are installed on the 2x M.2 SSDs configured in a RAID-1 drive group.

Table 15. Hypervisors

Feature code	Description	Quantity
B15S	Nutanix SW Stack on Nutanix AHV	1
BG4Z	Nutanix SW Stack on VMware ESXi 6.7	1
BFT6	Nutanix SW Stack on VMware ESXi 7.0	1

Configuration notes:

- In ESXi-based environments, HX Series Appliances require VMware vCenter Server.
- The HX systems support the Nutanix Software Starter, Pro and Ultimate editions.
- The HX systems can be deployed as a cluster of 1, 2 or 3+ nodes. Cluster size varies by HX model selection. (AOS 5.17.1.3 or later).
- The HX systems support firmware updates from Nutanix Prism with the ThinkAgile HX Lifecycle Manager (UEFI, XCC, drives, network adapters, and SAS HBAs)

Nutanix licenses on certified nodes: The certified node ships with the Nutanix software preloaded, however Nutanix software licenses and software support are not included. Customers can use the existing Nutanix term-based software licenses and active support contracts, or they can purchase term-based software licenses and support contracts from Nutanix.

For the information on appliance firmware levels, hypervisor versions, and software versions that have been tested for interoperability, refer to the Lenovo ThinkAgile HX Series Best Recipes:

http://datacentersupport.lenovo.com/us/en/solutions/ht505413

The ThinkAgile Appliances support the following software components:

- Nutanix Acropolis
- Nutanix Prism
- Nutanix Calm
- Nutanix Flow
- Nutanix Portfolio 2.0 (PnP) Licensing Model

Nutanix Acropolis

The integrated system can be configured with one of the Nutanix software editions that are listed in the following table. The Nutanix software is factory-preloaded and the appropriate license for the selected software edition can be downloaded from the Nutanix website to match the serial number of the integrated system.

Table 16. Nutanix software options (HX Integrated System only)

Feature code	Description	Quantity (per node)
B0VU	Nutanix Starter Edition	1
B0VV	Nutanix Pro Edition	1
B0VW	Nutanix Ultimate Edition	1

The editions have the following characteristics:

- The Starter edition offers the core set of Nutanix software functionality. This edition is ideal for small-scale deployments with a limited set of workloads.
- The Pro edition offers rich data services, along with resilience and management features. This edition is ideal for enterprises running multiple applications on a Nutanix cluster or with large-scale single workload deployments.
- The Ultimate edition offers the full suite of Nutanix software capabilities to tackle complex infrastructure challenges. This edition is ideal for multi-site deployments.

The following table compares key features of the Nutanix software editions. For more information, see the following web page:

https://www.nutanix.com/products/software-options

Table 17. Nutanix software editions feature comparison

Feature	Starter Edition	Pro Edition	Ultimate Edition
Enterprise Storage			
Cluster Size	12	No enforced limits on- prem. 16 nodes validated in AWS	No enforced limits on- prem. 16 nodes validated in AWS
Heterogeneous Clusters	Included	Included	Included
VM-centric Snapshots & Clones	Included	Included	Included

Feature	Starter Edition	Pro Edition	Ultimate Edition	
Data Tiering	Included	Included	Included	
Online Cluster Grow/Shrink	Included	Included	Included	
Data Path Redundancy	Included	Included	Included	
Tunable Redundancy Factor	2	2 or 3	2 or 3	
Availability Domains	Node	Node, Block, Rack	Node, Block, Rack	
Basic Compression (LZ4) - Inline and post process	Included	Included	Included	
Deep Compression (LZ4HC) - Greater efficiency for cold data	No	Included	Included	
Cache Deduplication	Included	Included	Included	
Capacity Tier Deduplication	No	Included	Included	
Erasure Coding (EC-X)	No	Included	Included	
VM Centric Storage QoS	No	Included	Included	
VM Flash Mode	No	No	Included	
Consolidated Storage Services	3			
Volume Groups - for in-cluster VMs	Included	Included	Included	
Volume Groups - external access	No	Included	Included	
Nutanix Files	1 TiB Free Capacity	1 TiB Free Capacity	1 TiB Free Capacity	
Nutanix Objects	2 TiB Free Capacity	2 TiB Free Capacity	2 TiB Free Capacity	
Data Protection and Disaster F	Recovery			
Async Replication (RPO = 1 hr or greater)	Included	Included	Included	
Application Consistent Snapshots	Included	Included	Included	
Self Service Restore	No	Included	Included	
Multiple Site DR (many to one, one to many, many to many)	No	Adv Replication add-on license	Included	
Metro Availability	No	Adv Replication add-on license	Included	
Sync Replication (RPO = 0)	No	Adv Replication add-on license	Included	
NearSync Replication (RPO = 1-15 min)	No	Adv Replication add-on license	Included	
Advanced Orchestration with Runbook Automation	No	Adv Replication add-on license	Included	
Security				
Client Authentication	Included	Included	Included	
Cluster Lockdown	No	Included	Included	
Data-at-Rest Encryption (Software-based & SED)	No	Add-on license available	Included	
Native KMS	No	Add-on license available	Included	
Management & Analytics				
Prism Starter	Included	Included	Included	

Feature	Starter Edition	Pro Edition	Ultimate Edition
Insights	Included	Included	Included
LCM	Included	Included	Included
Foundation	Included	Included	Included
Foundation Central	Included	Included	Included
Supported Hypervisors	Supported Hypervisors		
Nutanix AHV	Included	Included	Included
VMware ESXi	Included	Included	Included
Included Hypervisor and Conta	Included Hypervisor and Container Runtime		
Nutanix AHV (All Hypervisor Features Included)	Included	Included	Included
Nutanix Karbon	Included	Included	Included

Configuration notes:

- When adding software licenses after the initial deployment, customers should request a quote for the selected license part numbers from Lenovo and provide additional details on the existing installation.
- The total file/object storage capacity in Tebibytes (TiB) can be calculated by multiplying the total file/object storage capacity in Terabytes (TB) by 0.909495.

Nutanix Prism

Nutanix Prism gives administrators an easy way to manage virtual environments running on Acropolis, and it simplifies and streamlines common workflows for hypervisor and virtual machine lifecycle management.

Nutanix Prism is a part of the Nutanix software preloaded on the integrated system, and it includes the following components:

- Prism Starter (included in Starter, Pro, and Ultimate Nutanix software editions): Provides ability to configure, manage, and monitor a Nutanix cluster and centralized management of multiple local and remote Nutanix clusters.
- Prism Pro (selectable software license; optional): Enables efficiency evaluation, capacity planning, expansion recommendations, custom dashboards, and advanced search capabilities.
- Prism Ultimate (selectable software license; optional): Multiple Site DR, Sync Replication (RPO = 0),
 Data-at-Rest Encryption, VM Flash Mode, Metro Availability, Native KMS

The Prism Pro or Prism Ultimate software license can be added during the initial purchase by selecting one of the software options listed in the following table. These feature codes are only for HX integrated systems, not for certified nodes.

Table 18. Prism Pro selection options (HX Integrated Systems only)

Feature code	Description	Quantity (per node)
B0W4	Prism Pro	1
B0W5	XClarity Pro and Prism Pro	1
BMUM	Prism Ultimate	1
BMUN	XClarity Pro and Prism Ultimate	1

Also, Prism Starter can be upgraded to Prism Pro or Prism Ultimate after the initial deployment by purchasing one of the software license options listed in the following table. These part numbers are only for HX Integrated Systems, not for certified nodes.

Table 19. Prism Pro software license options (HX Integrated Systems only)

Part number	Feature code	Description	Quantity (per node)
Prism Pro licen	ses		-1
7S0P000UWW	AW87	Nutanix Prism Pro with 1Yr Support	1
7S0P000VWW	AW88	Nutanix Prism Pro with 2Yr Support	1
7S0P000WWW	AW89	Nutanix Prism Pro with 3Yr Support	1
7S0P000XWW	AW8A	Nutanix Prism Pro with 4Yr Support	1
7S0P000YWW	AW8B	Nutanix Prism Pro with 5Yr Support	1
Prism Ultimate	licenses		
7S0P002BWW	S6Q6	Nutanix Prism Ultimate per Node 1 Year	1
7S0P002CWW	S6Q7	Nutanix Prism Ultimate per Node 2 Year	1
7S0PCTO1WW	S6Q9	Nutanix Prism Ultimate per Node 4 Year	1
7S0PCTO1WW	S6Q8	Nutanix Prism Ultimate per Node 3 Year	1
7S0PCTO1WW	S6QA	Nutanix Prism Ultimate per Node 5 Year	1

Configuration note: When upgrading Prism Starter after the initial deployment, customers should request a quote for the selected Prism part numbers from Lenovo and provide additional details on the existing installation.

Nutanix Prism offers the following features:

- Single point of control
 - Accelerates enterprise-wide deployment
 - Manages capacity centrally
 - Adds nodes in minutes
 - Supports non-disruptive software upgrades with zero downtime
 - Integrates with REST APIs and PowerShell
 - Manages firmware updates with the ThinkAgile HX Lifecycle Manager (UEFI, XCC, drives, network adapters, and SAS HBAs)
- Monitoring and alerting
 - Tracks infrastructure utilization (storage, processor, memory)
 - Centrally monitors multiple clusters across multiple sites
 - Monitors per-VM performance and resource usage
 - Checks system health
 - Generates alerts and notifications
- Integrated data protection
 - Offers customizable RPO/RTO and retention policies
 - Supports configurable per-VM replication (1:1, 1:many and many:1)
 - Provides efficient VM recovery
 - Deploys affordable DR and backup to the cloud
- · Diagnostics and troubleshooting
 - Provides time-based historical views of VM activity
 - Performs proactive alert analysis
 - o Correlates alerts and events to quickly diagnose issues
 - Generates actionable alerts and reduces resolution times
 - Analyzes trending patterns for accurate capacity planning

Nutanix Calm

Nutanix Calm enables advanced application-level orchestration by providing a powerful, common management framework that can be leveraged by IT teams to rapidly create and deliver applications. The Calm software offers the following key features:

- Fully automates the provisioning, scaling, and deletion of traditional multi-tiered applications and distributed services.
- Simplifies the set-up and management of custom enterprise applications by incorporating all elements of each application, including relevant VMs, configurations, and related binaries, into an easy-to-useblueprint.
- Publishes blueprints through the Nutanix Marketplace, giving end users the ability to request IT services that can then be instantly provisioned.
- Maintains control with role-based governance that limits user operations based on permissions and logs all activities for end-to-end traceability.

The Calm software is licensed on a per-VM basis in 25 VM packs. The Calm software licenses can be added during the initial purchase by selecting the software option listed in the following table. Calm licenses are only for HX integrated systems, not for certified nodes.

Table 20. Calm software selection options (HX Integrated Systems only)

Feature code	Description	Quantity (per 25 VMs)
B4E4	Calm 25 License Pack	1

Also, Calm licenses can be added after the initial deployment by purchasing one of the software license options listed in the following table.

Table 21. Calm software license options (HX Integrated Systems only)

Part number	Feature code	Description	Quantity (per 25 VMs)
7S0P000ZWW	B3D7	Nutanix Calm Standard, Per 25 VMs w/1Yr Support	1
7S0P0010WW	B3D8	Nutanix Calm Standard, Per 25 VMs w/2Yr Support	1
7S0P0011WW	B3D9	Nutanix Calm Standard, Per 25 VMs w/3Yr Support	1
7S0P0012WW	B3DA	Nutanix Calm Standard, Per 25 VMs w/4Yr Support	1
7S0P0013WW	B3DB	Nutanix Calm Standard, Per 25 VMs w/5Yr Support	1

Configuration notes:

- Calm supports the AHV and ESXi hypervisors.
- When adding the Calm software licenses after the initial deployment, customers should request a
 quote for the selected Calm part numbers from Lenovo and provide additional details on the existing
 installation.

Nutanix Flow

Nutanix Flow delivers advanced networking and security services, providing visibility into the virtual network, application-centric protection from network threats, and automation of common networking operations. The Flow software offers the following key features:

- Real-time visualization of communications between VMs helps implement appropriate network policies in a Nutanix environment.
- Micro-segmentation provides granular control and governance of all traffic into and out of a virtual machine with network policies attached to individual VMs and applications, rather than specific network segments.
- API-based notifications enable third party network devices to automate network configuration changes, such as VLAN provisioning or policy updates, in response to VM lifecycle events, such as adding a new VM
- Service insertion and chaining enables virtualized network functions from third-party software (such as virtual firewalls and load balancers) to be deployed with VM traffic in a Nutanix environment.

The Flow software is licensed on a per-node basis. The Flow software license can be added during the initial purchase by selecting the software option listed in the following table, These part numbers are only for HX integrated systems, not for certified nodes.

Table 22. Flow software selection options (HX Integrated Systems only)

Feature code	Description	Quantity (per node)
B4E5	Flow Single Node License	1

Also, Flow licenses can be added after the initial deployment by purchasing one of the software license options listed in the following table.

Table 23. Flow software license options (HX Integrated Systems only)

Part number	Feature code	Description	Quantity (per node)
7S0P0014WW	B3DC	Nutanix Flow, Per Node w/1Yr Support	1
7S0P0015WW	B3DD	Nutanix Flow, Per Node w/2Yr Support	1
7S0P0016WW	B3DE	Nutanix Flow, Per Node w/3Yr Support	1
7S0P0017WW	B3DF	Nutanix Flow, Per Node w/4Yr Support	1
7S0P0018WW	B3DG	Nutanix Flow, Per Node w/5Yr Support	1

Configuration notes:

- Flow supports the AHV hypervisors only.
- When adding the Flow software licenses after the initial deployment, customers should request a quote for the selected Flow part numbers from Lenovo and provide additional details on the existing installation.

Nutanix Portfolio 2.0 (PnP) Licensing Model

Nutanix is introducing an enterprise-ready unified cloud platform with our HCl solution as the foundation. The new, simplified product portfolio includes: Nutanix Cloud Platform (NCP), Nutanix Cloud Infrastructure (NCI) and Nutanix Cloud Manager (NCM), NCI-Data with 3 license tiers for each software edition. There are additional packages, Nutanix Unified Storage, Nutanix Database Service (NDB), and Nutanix Desktop Services (NDS), Virtual Desktop Infrastructure (VDI) & Nutanix Frame that are available.

The Nutanix software is available for all base CTO models.

The editions have the following characteristics:

Table 24. Software Editions

License Tier	Nutanix Cloud Platform (NCP)	Nutanix Cloud Infrastructure (NCI)	Nutanix Cloud Manager (NCM)	NCI-Data
Ultimate	NCI UltimateNCM Ultimate	 Advanced DR: Sync, Near-Sync, Runbook Security: Microsegmentation, Encryption Cloud Native: Kubernetes Services 	Application AutomationSecurity General	No Mseg No Karbon
Pro	NCI Ultimate NCM Pro	Multisite Async DR Overlay Networking	Self Service Cost Governance	No Flow Networking
Starter	NCI Pro NCM Pro	AOS Storage + Compression + Dedup	Al Operations	No AHV Support

Nutanix Cloud Platform (NCP)

Nutanix Cloud Platform is the complete software edition package that includes both Nutanix Cloud Infrastructure (NCI) and Nutanix Cloud Manager (NCM). It is available in several editions to meet your infrastructure needs with the right set of capabilities.

Nutanix Cloud Infrastructure (NCI)

Nutanix Cloud Infrastructure (NCI) is a complete software stack to unify your hybrid cloud infrastructure including compute, storage and network, hypervisors and containers, in public or enterprise clouds; all with built-in resilience, self-healing, disaster recovery capabilities, and security. It includes enterprise data services and consolidated storage, data protection and disaster recovery, native virtualization and container management, networking and security.

For details on software editions see https://www.nutanix.com/products/cloud-platform/software-options#nci

Nutanix Cloud Manager (NCM)

Nutanix Cloud Manager (NCM) offers our customers simplicity and ease of use to build and grow their cloud deployments faster and realize rapid ROI, by providing intelligent operations, self service and orchestration, visibility and governance of spend, security and teams, all through a unified Multi-cloud management solution.

For details on software editions see https://www.nutanix.com/products/cloud-platform/software-options#ncm

Nutanix Unified Storage

Nutanix Unified Storage provides software-defined, scale-out storage solutions for enterprise NAS and object workloads for unstructured data, block storage for structured data, and backup storage. Nutanix Unified Storage replaces traditional independent storage services and brings NAS, object, and block workloads into a consolidated unified storage platform with all its benefits, including a unified control plane.

Nutanix Data Lens delivers cloud-based data governance for unstructured data stored in the Nutanix Unified Storage platform, including data lifecycle management, data security, ransomware protection, and audit compliance.

Nutanix Unified Storage and Data Lens are purchased and licensed on a per TiB usable basis.

For details on software editions see https://www.nutanix.com/products/cloud-platform/software-options#nus

Nutanix Database Service

Nutanix Database Service (NDB) is a Hybrid Multicloud DBaaS that enables small, nimble teams of DBAs to easily manage large fleets of databases using a single console and API, while enabling developers to self-service their database requests. NDB is purchased and licensed on a per core basis and is available either as a standalone or as an add-on to NCI. In the standalone version, NDB includes NCI Ultimate functionality in addition to database-specific capabilities and is licensed on a per-core basis.

For details on software editions see https://www.nutanix.com/products/cloud-platform/software-options#database

Nutanix Virtual Desktop Infrastructure (VDI) & Nutanix Frame

The Nutanix VDI per user model offers hybrid cloud infrastructure capabilities appropriate for on-prem virtual desktop infrastructure (VDI) and Desktop as a Service (DaaS) use cases with pricing based on a Maximum Concurrent User basis (maximum number of provisioned end-user VMs). VDI per user is an alternative to the core-based NCI licensing option and is designed to provide simple, transparent licensing for all VDI users, regardless of the underlying hardware, hypervisor, or cloud.

- Agnostic: Works with any EUC management platform including Citrix Virtual Apps & Desktops and VMware Horizon
- Term license: 1-year through 5-year options
 - Term license must run on a dedicated software licensed VDI cluster with no core-based licensing. Mixing of non-VDI workloads is not supported.
- Unified Storage: Built-in and also available as a per TiB base add-on
- · No additional license cost for DR site
- · Portable across on-premises and public cloud, public cloud use requires Ultimate edition
- · Available in Starter, Pro, and Ultimate editions
- Cloud Native and Database Service Add-ons not available with NCI VDI. Advanced Replication and Security Add-on features require NCI Ultimate edition

For details on software editions see https://www.nutanix.com/products/cloud-platform/software-options#vdi

License Options

ThinkAgile HX can be configured with one of the latest Nutanix software editions that are listed in the following table.

Table 25. Nutanix license options

Feature code	Description	Quantity Required
BVKU	Nutanix Cloud Platform Starter Edition	1 per node
BVKW	Nutanix Cloud Platform Pro Edition	1 per node
BVKY	Nutanix Cloud Platform Ultimate Edition	1 per node
BSPJ	Nutanix Cloud Infrastructure Starter Edition	1 per node
BSPG	Nutanix Cloud Infrastructure Pro Edition	1 per node
BSPL	Nutanix Cloud Infrastructure Ultimate Edition	1 per node
BSQ0	Nutanix Cloud Manager Starter Edition	1 per node
BSPY	Nutanix Cloud Manager Pro Edition	1 per node
BSQ2	Nutanix Cloud Manager Ultimate Edition	1 per node
BSPQ	NCI-Data Starter Edition	1 per node
BSPN	NCI-Data Pro Edition	1 per node
BSPS	NCI-Data Ultimate Edition	1 per node
BSQH	Nutanix Database Service (NDB) Platform	1 per node
BSQ7	End User Computing (EUC) Starter	1 for every 200 concurrent users
BSQ5	End User Computing (EUC) Pro	1 for every 200 concurrent users
BSQ9	End User Computing (EUC) Ultimate	1 for every 200 concurrent users
BSQD	Nutanix Unified Storage (NUS) Starter	1 per Tib
BSQB	Nutanix Unified Storage (NUS) Pro	1 per Tib

Warranty and Support

The ThinkAgile HX Series appliances can be configured with a three-, four, or five-year hardware warranty with 24x7 ThinkAgile Advantage Single Point of Support (Lenovo appliance hardware and Nutanix software) and various levels of coverage with a well-defined scope of services, including service hours, response time, term of service, and service agreement terms and conditions.

The Lenovo local support centers perform problem determination and resolution for hardware-related issues and escalate to Nutanix, on behalf of the customer, for software-related problem determination. Nutanix will contact the customer and will own the software-related problem resolution until closure.

For more information refer to the Lenovo Support Plan - ThinkAgile HX Appliance and Lenovo Converged HX Series

https://datacentersupport.lenovo.com/us/en/solutions/ht505404

The ThinkAgile HX Certified Nodes can be configured with three-, four, or five-year hardware warranty and various levels of service coverage with a well-defined scope of services, including service hours, response time, term of service, and service agreement terms and conditions.

The base warranty provides 9x5 Next Business Day response with parts delivered. Lenovo's additional support services provide a sophisticated, unified support structure for a customer's data center, with an experience consistently ranked number one in customer satisfaction worldwide.

For more information refer to the Lenovo Support Plan - ThinkAgile HX Certified Nodes https://support.lenovo.com/us/en/solutions/HT510301

Hardware warranty

The ThinkAgile HX 1U Appliances & Certified Nodes have a 3-year warranty:

- 7Z85 1U Appliance 3 year warranty
- 7D52 1U Certified Node 3 year warranty

Our global network of regional support centers offers consistent, local-language support enabling you to vary response times and level of service to match the criticality of your support needs:

- Standard Next Business Day Best choice for non-essential systems requiring simple maintenance.
- **Premier Next Business Day** Best choice for essential systems requiring technical expertise from senior-level Lenovo engineers.
- Premier 24x7 4-Hour Response Best choice for systems where maximum uptime is critical.
- Premier Enhanced Storage Support 24x7 4-Hour Response Best choice for storage systems where maximum uptime is critical.

For more information, consult the brochure Lenovo Operational Support Services for Data Centers Services.

Deployment services

The following optional Lenovo Professional Services are available to get customers up and running quickly.

- Basic Hardware Installation Services
 - Unpacking and inspecting the systems
 - Installing options and mounting the systems in a rack cabinet
 - Connecting the systems to electrical power and network
 - Checking and updating firmware to the latest levels
 - Verifying operations
 - Disposal of the packaging materials (within the customer site)

- Nutanix deployment services Base (per node)
 - Conducting remote preparation and planning
 - Verifying firmware versions and performing firmware updates, if needed
 - Installing and configuring hypervisor and Nutanix controller VM
 - Creating Nutanix cluster
 - Configuring storage
 - Configuring administrative features
- Nutanix deployment services Advanced (per cluster)
 - Configuring and integrating a virtualized environment
 - Nutanix containers and Acropolis (AHV) cluster
 - VMware vCenter Server and vSphere cluster (for VMware installations)
 - Microsoft Hyper-V cluster and System Center Virtual Machine Manager (for Microsoft installations)
 - Transferring knowledge
- Nutanix deployment services Advanced with XClarity (per cluster)
 - Nutanix deployment services Advanced
 - Installing Lenovo XClarity
 - Configuring Lenovo XClarity network settings and performing discovery and inventory
 - Installing system updates

The following table lists ThinkAgile Health Check & Deployment offerings are available for ThinkAgile HX customers. These offerings are performed by Lenovo Professional Services.

- Onsite Deployment: Install, configure, and validate solution on-site, and conduct knowledge transfer.
- Remote Deployment: Install, configure, and validate solution remotely, and conduct knowledge transfer.
- Remote Health Check: Report & remediation of hardware and cluster health issues, including firmware and software updates.

Note: For custom Hardware Installation and Deployment Services, please contact the Lenovo Professional Services team for sizing and pricing.

Table 26. Deployment offerings

Part number	Description		
Onsite deploym	Onsite deployment services		
5MS7B00043	ThinkAgile HX Onsite Deployment (up to 3 nodes)		
5MS7B00044	ThinkAgile HX Onsite Deployment (additional node)		
Remote deploy	ment services		
5MS7B00045	ThinkAgile HX Remote Deployment (up to 3 nodes)		
5MS7B00046	ThinkAgile HX Remote Deployment (additional node)		
5MS7A27430	ThinkAgile HX SAP HANA Deployment - Custom		
Remote Health	Check		
5MS7B00065	ThinkAgile HX 1X Remote Health Check (up to 3 node cluster)		
5MS7B00066	ThinkAgile HX 1X Remote Health Check (additional node)		
5MS7B00067	ThinkAgile HX 1X Remote Health Check & Update (up to 3 node cluster)		
5MS7B00068	ThinkAgile HX 1X Remote Health Check & Update (additional node)		

For more information, refer to the Data Center Implementation Services web page:

https://www.lenovo.com/us/en/data-center/services/implementation-services/

Lenovo TruScale

Lenovo TruScale XaaS is your set of flexible IT services that makes everything easier. Streamline IT procurement, simplify infrastructure and device management, and pay only for what you use – so your business is free to grow and go anywhere.

Lenovo TruScale is the unified solution that gives you simplified access to:

- The industry's broadest portfolio from pocket to cloud all delivered as a service
- · A single-contract framework for full visibility and accountability
- · The global scale to rapidly and securely build teams from anywhere
- Flexible fixed and metered pay-as-you-go models with minimal upfront cost
- The growth-driving combination of hardware, software, infrastructure, and solutions all from one single provider with one point of accountability.

For information about Lenovo TruScale offerings that are available in your region, contact your local Lenovo sales representative or business partner.

Lenovo Financial Services

Why wait to obtain the technology you need now? No payments for 90 days and predictable, low monthly payments make it easy to budget for your Lenovo solution.

Flexible

Our in-depth knowledge of the products, services and various market segments allows us to offer greater flexibility in structures, documentation and end of lease options.

100% Solution Financing

Financing your entire solution including hardware, software, and services, ensures more predictability in your project planning with fixed, manageable payments and low monthly payments.

• Device as a Service (DaaS)

Leverage latest technology to advance your business. Customized solutions aligned to your needs. Flexibility to add equipment to support growth. Protect your technology with Lenovo's Premier Support service.

• 24/7 Asset management

Manage your financed solutions with electronic access to your lease documents, payment histories, invoices and asset information.

• Fair Market Value (FMV) and \$1 Purchase Option Leases

Maximize your purchasing power with our lowest cost option. An FMV lease offers lower monthly payments than loans or lease-to-own financing. Think of an FMV lease as a rental. You have the flexibility at the end of the lease term to return the equipment, continue leasing it, or purchase it for the fair market value. In a \$1 Out Purchase Option lease, you own the equipment. It is a good option when you are confident you will use the equipment for an extended period beyond the finance term. Both lease types have merits depending on your needs. We can help you determine which option will best meet your technological and budgetary goals.

Ask your Lenovo Financial Services representative about this promotion and how to submit a credit application. For the majority of credit applicants, we have enough information to deliver an instant decision and send a notification within minutes.

Seller training courses

The following sales training courses are offered for employees and partners (login required). Courses are listed in date order.

1. Lenovo Data Center Product Portfolio

2025-06-11 | 20 minutes | Employees and Partners

This course introduces the Lenovo data center portfolio, and covers servers, storage, storage networking, and software-defined infrastructure products. After completing this course about Lenovo data center products, you will be able to identify product types within each data center family, describe Lenovo innovations that this product family or category uses, and recognize when a specific product should be selected.

Course objectives:

- 1.Identify product types within each data center family
- 2.Describe the features of the product family or category
- 3. Recognize when a specific product should be selected

Tags: Advanced DataCenter, DataCenter Products, Server, ThinkAgile, ThinkEdge, ThinkSystem

Published: 2025-06-11 Length: 20 minutes

Start the training:

Employee link: Grow@Lenovo

Partner link: Lenovo 360 Learning Center

Course code: SXXW1110r8

2. VTT: Nutanix Integration in XClarity One - SAM - May 2025

2025-06-10 | 56 minutes | Employees Only

Please join this session as our speaker Sorin Tacu, will be sharing us a preview of SAM (Solutions Advanced Manager) - a powerful new tool developed by the ThinkAgile HX team in collaboration with XClarity One. Designed to seamlessly integrate the Nutanix Solution into XClarity One, SAM is set to streamline solution management and drive greater value for our customers. Get a first look at its future capabilities and learn more about it.

Tags: Nutanix, XClarity Published: 2025-06-10 Length: 56 minutes

Start the training:

Employee link: Grow@Lenovo

Course code: DVSYS217

3. Partner Technical Webinar - ThinkAgile V4

2025-06-09 | 60 minutes | Employees and Partners

In this 60-minute replay, Pawan Misra, Lenovo SDI Product Manager and Adam Mandelbloom, Lenovo SDI Technical Marketing Manager, reviewed the newly announced ThinkAgile V4 systems for HX, VX and MX.

Tags: Microsoft, Nutanix, VMware

Published: 2025-06-09 Length: 60 minutes

Start the training:

Employee link: Grow@Lenovo

Partner link: Lenovo 360 Learning Center

Course code: JUN0625

4. Family Portfolio: ThinkAgile Systems

2025-04-30 | 45 minutes | Employees and Partners

This course covers the foundational components of the ThinkAgile family, including server configurations, key system differences, and the unique features of the HX, MX, and VX product families.

By the end of this course, you should be able to:

- •List the ThinkSystem and ThinkEdge servers that the ThinkAgile family is based on
- •Explain the difference between Certified Nodes and Integrated Systems
- •List two features each of the HX, MX, and VX families

Tags: ThinkAgile, ThinkSystem

Published: 2025-04-30 Length: 45 minutes

Start the training:

Employee link: Grow@Lenovo

Partner link: Lenovo 360 Learning Center

Course code: SXSW2150r2

5. Partner Technical Webinar - Storage Announcements

2025-04-29 | 60 minutes | Employees and Partners

In this 60-minute replay, the April 23 Storage Announcement was presented. Adam Mandelbloom, Lenovo Technical Marketing Manager, presented the ThinkAgile announcements. Next, Roger Yarosh, Senior Storage Product Manager, presented the DG and DM announcements.

Tags: Data Management, ThinkAgile

Published: 2025-04-29 Length: 60 minutes

Start the training:

Employee link: Grow@Lenovo

Partner link: Lenovo 360 Learning Center

Course code: 042525

6. Think Al Weekly: Simplifying Al Deployments with ThinkAgile

2025-04-11 | 54 minutes | Employees Only

Please view this session to hear Adam Mandelbloom, Technical Marketing Manager for ISG explain these topics:

- -Overall value proposition of ThinkAgile in Al solutions
- -Use cases for ThinkAgile HX
- -Use cases for ThinkAgile VX and MX

Tags: Artificial Intelligence (AI), ThinkAgile

Published: 2025-04-11 Length: 54 minutes

Start the training:

Employee link: Grow@Lenovo

Course code: DTAIW137

7. Lenovo TruScale for Hosted Desktops with Nutanix

2025-02-04 | 15 minutes | Employees and Partners

By exemplifying the case of a customer who wants to move to a remote desktop public cloud solution, this 15-minute course offers an overview of the Lenovo TruScale for Hosted Desktops with Nutanix solution, including benefits, architecture, and value proposition.

After completing this course, you will be able to describe the Lenovo TruScale for Hosted Desktops with Nutanix solution, articulate the value proposition of this Hosted Desktops solution, and identify opportunities for this Lenovo-Nutanix solution.

Tags: ThinkAgile, TruScale

Published: 2025-02-04 Length: 15 minutes

Start the training:

Employee link: Grow@Lenovo

Partner link: Lenovo 360 Learning Center

Course code: DSOLO109

8. Selling On Prem Value - Private Cloud and Private Al

2024-12-13 | 40 minutes | Employees Only

This course provides Lenovo Sellers with a series of five videos that are designed to help you better articulate our joint value in the Private Cloud and Private Al solution opportunity. After completing this course, Lenovo Sellers should be prepared to elevate customer discussions by transitioning from product features to explaining value-driven benefits, enabling a deeper understanding of the strategic impact for their business.

Tags: Artificial Intelligence (AI), Industry solutions, Technology solutions, ThinkAgile, VMware

Published: 2024-12-13 Length: 40 minutes

Start the training:

Employee link: Grow@Lenovo

Course code: DVMB101

9. Partner Technical Webinar - Data Center 101 - Why HCI? Why 3-tier?

2024-11-14 | 60 minutes | Employees and Partners

October 11, 2024 – In this 60-minute webinar Alex Docherty, Channel Technical Strategist, discussed When to HCl vs 3 Tier.

Tags: ThinkAgile, ThinkSystem

Published: 2024-11-14 Length: 60 minutes

Start the training:

Employee link: Grow@Lenovo

Partner link: Lenovo 360 Learning Center

Course code: 101124

10. ThinkAgile Solutions for AI - Security and Compliance Considerations

2024-10-01 | 15 minutes | Employees and Partners

This course, tailored specifically for Lenovo and its partner technical sellers, is designed to equip participants with essential knowledge and skills to effectively assess security measures and address compliance considerations for ThinkAgile Solutions for AI.

Upon completion of this training, you will be able to:

- Describee security features of ThinkAgile for AI data protection.
- Explain how to mitigate risk and address compliance considerations in Al deployments.

Last Updated: September 2024

Tags: Artificial Intelligence (AI), High-Performance Computing (HPC), ThinkAgile

Published: 2024-10-01 Length: 15 minutes

Start the training:

Employee link: Grow@Lenovo

Partner link: Lenovo 360 Learning Center

Course code: DCLDAI203

11. Integration of ThinkAgile and Al

2024-09-11 | 25 minutes | Employees and Partners

Designed specifically for Lenovo and its partner technical sellers, this course aims to equip you with the knowledge and skills to effectively communicate the integration of ThinkAgile Solutions and Al.

Upon completion of this training, you will be able to:

- •Highlight the advantages of using ThinkAgile for AI workloads
- •Explore how ThinkAgile platforms are specifically optimized for Al

Last Updated: September 2024

Tags: Artificial Intelligence (AI), ThinkAgile

Published: 2024-09-11 Length: 25 minutes

Start the training:

Employee link: Grow@Lenovo

Partner link: Lenovo 360 Learning Center

Course code: DCLDAI204

12. Key Features of Lenovo ThinkAgile Solutions for Al

2024-09-10 | 15 minutes | Employees and Partners

Designed specifically for Lenovo and its partner technical sellers, this course aims to equip you with the knowledge and skills to effectively communicate the key features of ThinkAgile Solutions for AI. By completing this course, you'll be better prepared to understand customer needs and present the most suitable AI solutions, ensuring successful engagements and driving value for your clients.

In this course, you will learn how to:

- · Present compute capabilities for AI processing
- · Articulate optimized storage solutions with ThinkAgile for high-speed Al performance
- · Identify essential networking considerations for ThinkAgile AI workloads
- Present ThinkAgile Al Ready solutions

Last Updated: September 2024

Tags: Artificial Intelligence (AI), ThinkAgile

Published: 2024-09-10 Length: 15 minutes

Start the training:

Employee link: Grow@Lenovo

Partner link: Lenovo 360 Learning Center

Course code: DCLDAI201

13. ThinkAgile Solutions for AI - Sales Strategies and Messaging

2024-09-06 | 15 minutes | Employees and Partners

This course is designed exclusively for Lenovo and its partner technical sales teams, with the goal of empowering you with the knowledge and strategies necessary to effectively engage customers in conversations about ThinkAgile Solutions for AI.

In this course, you'll learn how to:

- · Identify customer pain points.
- · Recommend ThinkAgile Solutions for AI tailored to those needs. And lastly,
- Communicate the benefits of ThinkAgile for AI to key stakeholders.

Last Updated: September 2024

Tags: Artificial Intelligence (AI), ThinkAgile

Published: 2024-09-06 Length: 15 minutes

Start the training:

Employee link: Grow@Lenovo

Partner link: Lenovo 360 Learning Center

Course code: DCLDAI202

14. Position Lenovo ThinkAgile Solutions for Al

2024-08-19 | 10 minutes | Employees and Partners

Designed specifically for Lenovo and partner technical sellers, this course aims to equip you with the knowledge and skills necessary to effectively evaluate and position ThinkAgile Solutions for AI to your customers. By completing this course, you will be better prepared to understand customer needs and present the most suitable AI solutions, ensuring successful engagements and driving value for your clients.

In this course, you will learn how to position ThinkAgile Solutions for AI to your customers by:

- •Evaluating the key challenges in the enterprise landscape
- •Advocating the value proposition of ThinkAgile Hyper-Converged Infrastructure
- •Exploring use cases of ThinkAgile in AI environments
- •Implementing ThinkAgile-based AI deployments

Tags: Artificial Intelligence (AI), ThinkAgile

Published: 2024-08-19 Length: 10 minutes

Start the training:

Employee link: Grow@Lenovo

Partner link: Lenovo 360 Learning Center

Course code: DCLDAI200

15. ThinkAgile Roadshow for Account Managers

2024-06-21 | 60 minutes | Employees Only

As customers transition through technology refresh and modernize their IT, learn how to win and position ThinkAgile portfolio. Get an overview of current ThinkAgile momentum and strategy along with best practices in product positioning

Tags: Artificial Intelligence (AI), Cloud, Microsoft, Nutanix, ThinkAgile, VMware

Published: 2024-06-21 Length: 60 minutes

Start the training:

Employee link: Grow@Lenovo

Course code: DTAO101

16. SAP Webinar for Lenovo Sellers: Lenovo Portfolio Update for SAP Landscapes

2024-06-04 | 60 minutes | Employees Only

Join Mark Kelly, Advisory IT Architect with the Lenovo Global SAP Center of Competence as he discusses:

- •Challenges in the SAP environment
- Lenovo On-premise Solutions for SAP
- Lenovo support resources for SAP solutions

Tags: SAP, ThinkAgile, ThinkEdge, ThinkSystem

Published: 2024-06-04 Length: 60 minutes

Start the training:

Employee link: Grow@Lenovo

Course code: DSAPF101

17. VTT Cloud Architecture: NVIDIA Using Cloud for GPUs and AI

2024-05-22 | 60 minutes | Employees Only

Join JD Dupont, NVIDIA Head of Americas Sales, Lenovo partnership and Veer Mehta, NVIDIA Solution Architect on an interactive discussion about cloud to edge, designing cloud Solutions with NVIDIA GPUs and minimizing private\hybrid cloud OPEX with GPUs. Discover how you can use what is done at big public cloud providers for your customers. We will also walk through use cases and see a demo you can use to help your customers.

Tags: Artificial Intelligence (AI), Cloud, Nvidia, Software Defined Infrastruture (SDI), Technical Sales

Published: 2024-05-22 Length: 60 minutes

Start the training:

Employee link: Grow@Lenovo

Course code: DVCLD212

18. Start the Conversation - Lenovo Cloud Strategy

2024-05-20 | 25 minutes | Employees and Partners

The purpose of this course is to help sellers use the Lenovo cloud strategy as a foundation to start the customer cloud conversation.

Course Objectives:

- •Understand why customers choose the cloud
- Describe the Lenovo Cloud Strategy
- •Be able to start the customer cloud conversation

Tags: Cloud, Technology solutions

Published: 2024-05-20 Length: 25 minutes

Start the training:

Employee link: Grow@Lenovo

Partner link: Lenovo 360 Learning Center

Course code: DCLDS103r3

19. VTT Cloud and Edge Architecture: Principal Consultant Overview

2024-04-10 | 50 minutes | Employees Only

Join Ruth Miller, Lenovo Principal Consultant, SSG Services for a data-led discussions to examine in detail customer IT environments, highlighting pain points, performance issues, edge and hybrid cloud strategy and carbon reduction capability.

Examples of workshop deliverables and outcomes will be discussed to illustrate the value of early engagement and discovery.

Tags: Cloud, Services, Sustainability, Technology solutions, TruScale Infrastructure as a Service

Published: 2024-04-10 Length: 50 minutes

Start the training:

Employee link: Grow@Lenovo

Course code: DVCLD211

20. VTT Data Management How to sell storage - April 2024

2024-04-10 | 60 minutes | Employees and Partners

In this course, you will know:

- Why do we sell storage?
- What are the basics you need to get an opportunity rolling?
- Why Lenovo for Storage?
- What is happening in the market today?
- How to determine traction?

Tags: Data Management, Storage

Published: 2024-04-10 Length: 60 minutes

Start the training:

Employee link: Grow@Lenovo

Partner link: Lenovo 360 Learning Center

Course code: DVDAT209

21. Technical Overview: ThinkAgile HCI and Cloud Platforms

2024-03-07 | 35 minutes | Employees and Partners

This course is designed to give Lenovo sales and partner representatives a technical overview of Lenovo's ThinkAgile hyperconverged infrastructure and cloud platforms. Turnkey cloud platforms along with their architectural makeup, and container and data protection solutions are also covered.

Learning Objectives:

- Describe Lenovo's ThinkAgile hyperconverged infrastructure and cloud platforms
- •Explain do-it-yourself and turnkey cloud platforms along with their architectural makeup
- •Describe container and data protection solutions

Tags: Architecture, Engineering & Construction, Cloud, Technical Sales, ThinkAgile

Published: 2024-03-07 Length: 35 minutes

Start the training:

Employee link: Grow@Lenovo

Partner link: Lenovo 360 Learning Center

Course code: DCLDT2001r3

22. Lenovo HX Business Conversations

2024-03-06 | 20 minutes | Employees and Partners

This course covers business conversations for Lenovo HX Hyperconverged solutions.

Course objectives:

- •Identify a potential Lenovo HX opportunity
- •Conduct effective discovery to reveal the customer's data center needs
- •Probe the customer
- •Ensure the customer knows you understand their issue(s)

Tags: DataCenter Products, Nutanix, Storage

Published: 2024-03-06 Length: 20 minutes

Start the training:

Employee link: Grow@Lenovo

Partner link: Lenovo 360 Learning Center

Course code: DCGHXB001

23. Family Introduction: Converged and Hyperconverged

2024-01-25 | 15 minutes | Employees and Partners

This course is designed to give Lenovo sales a foundation on the characteristics of the Converged and Hyperconverged family. As an introduction to each family, this course also includes positioning, when to use a family and product, and keywords a client may use when discussing a converged or hyperconverged product.

Objectives:

- Family characteristics
- Priority positioning
- Product usage
- •Key words and phrases

Tags: Sales, Storage
Published: 2024-01-25
Length: 15 minutes

Start the training:

Employee link: Grow@Lenovo

Partner link: Lenovo 360 Learning Center

Course code: SXSW1101r2

24. VEEAM Solutions Sales Training

2023-09-27 | 20 minutes | Employees and Partners

In this course you will learn about Hyper-availability for the Always-On Enterprise.

By the end of this training, you should be able to:

Identify and explain the core products and solutions offered by Veeam.

Explain the key benefits and value propositions of integrating Veeam solutions with Lenovo products.

Tags: Sales

Published: 2023-09-27 Length: 20 minutes

Start the training:

Employee link: Grow@Lenovo

Partner link: Lenovo 360 Learning Center

Course code: DSTOO100

25. A Seller's Guide to Nutanix OEM 2.0

2023-08-24 | 90 minutes | Employees Only

In this Sales Team webinar, Mike Tilt, Ritu Jain and Brandon Saxton will cover the new Nutanix 2.0 pricing and packaging options to guide sellers on what the different types of offers, sales process and how to sell Nutanix 2.0. You will get an overview of OEM 2.0, Sales Process, PNP Pricing and Zone Information, and additional resources on Upgrade & Renewal SKUs and process.

Course Objectives

- Defining Nutanix 2.0 Pricing and Packaging
- Describing OEM 2.0 Sales Process
- •Identifying resources and support

Tags: Nutanix, OEM, Sales

Published: 2023-08-24 Length: 90 minutes

Start the training:

Employee link: Grow@Lenovo

Course code: DSXNS101

26. Empowering Technical Sellers: Excelling In Transactional Workloads

2023-08-18 | 60 minutes | Employees and Partners

This training abstract outlines a comprehensive program designed to equip technical sellers with the knowledge and expertise required to effectively promote and sell Lenovo and Nutanix solutions for transactional workloads. By focusing on the unique capabilities and advantages of Lenovo and Nutanix infrastructure in handling high-performance transactional applications, this training program empowers technical sellers to engage with customers, understand their specific workload requirements, and articulate the value proposition of Lenovo and Nutanix offerings in this domain.

The training program encompasses the following key areas:

- 1. Transactional Workloads Overview:
- 2. Lenovo and Nutanix Solutions for Transactional Workloads:
- 3. Product Portfolio Deep Dive:
- 4. Addressing Customer Requirements:
- 5. Solution Positioning and Sales Techniques:
- 6. Competitor Analysis:

Through this training, technical sellers will acquire the expertise necessary to engage with customers, understand their transactional workload requirements, and effectively position Lenovo and Nutanix solutions as the ideal choice for high-performance, mission-critical applications. By understanding the intricacies of Lenovo and Nutanix offerings in the transactional workload space, technical sellers will be empowered to drive successful sales engagements, build strong customer relationships, and contribute to the growth and success of their organization.

Tags: Cloud, Nutanix, ThinkAgile

Published: 2023-08-18 Length: 60 minutes

Start the training:

Employee link: Grow@Lenovo

Partner link: Lenovo 360 Learning Center

Course code: DHXD201

27. Empowering Technical Sellers: Accelerating Lenovo and Nutanix Cloud Native-Container Application Solutions

2023-08-18 | 60 minutes | Employees and Partners

This training abstract outlines a comprehensive program specifically designed to equip technical sellers with the knowledge and expertise needed to effectively promote and sell Lenovo and Nutanix cloud native/container application solutions. By focusing on the integration of Lenovo and Nutanix technologies with modern application development practices, this training enables tech sellers to engage with customers, understand their requirements, and articulate the unique value proposition of Lenovo and Nutanix offerings in the cloud native and containerization landscape.

The training encompasses the following key areas:

- 1. Cloud Native and Containerization Fundamentals:
- 2. Lenovo and Nutanix Solutions Overview:
- 3. Product Portfolio Deep Dive:
- 4. Addressing Customer Needs:
- 5. Solution Positioning and Sales Techniques:
- 6. Competitor Analysis:
- 7. Technical Demonstration and Proof-of-Concept:

Throughout the training, tech sellers will gain the expertise necessary to engage with customers, understand their unique requirements, and effectively position Lenovo and Nutanix solutions as the goto choice for cloud native and containerized application needs. By learning the intricacies of Lenovo and Nutanix offerings, technical sellers will be equipped to drive successful sales engagements, strengthen customer relationships, and contribute to the overall growth and success of the organization.

Tags: Business solutions, Cloud, Nutanix, ThinkAgile

Published: 2023-08-18 Length: 60 minutes

Start the training:

Employee link: Grow@Lenovo

Partner link: Lenovo 360 Learning Center

Course code: DHXC201

28. ThinkAgile Accelerating Cloud Agility: HX Series Technical Presentation

2023-07-28 | 40 minutes | Employees and Partners

Amalu Santhosh, Lenovo Technical Product Manager, reviews the ThinkAgile HX product portfolio. She will walk you through a technical deep dive into HX workloads and discuss technical details and performance of the latest ThinkAgile HX solutions.

Tags: ThinkAgile

Published: 2023-07-28 Length: 40 minutes

Start the training:

Employee link: Grow@Lenovo

Partner link: Lenovo 360 Learning Center

Course code: DHXT201

29. VTT: SAP HANA Transition and Refresh Opportunity - July 2023

2023-07-14 | 60 minutes | Employees Only

In this session, we cover:

- What Next for SAP Clients?
- Lenovo Opportunity
- Lenovo Portfolio for SAP Solutions
- RISE with SAP

Tags: Data Management, SAP, ThinkAgile, ThinkEdge, ThinkSystem

Published: 2023-07-14 Length: 60 minutes

Start the training:

Employee link: Grow@Lenovo

Course code: DVDAT202

30. Cloud and HCI or Somewhere in Between

2023-07-11 | 40 minutes | Employees and Partners

Provides a brief overview of Lenovo Portfolio for HCI and Cloud including ThinkAgile HX, VX, MX Certified Nodes and Appliances, Azure, and Engineered Cloud Solutions. Review Scenarios and complete questions "choose your own adventure" to identify and qualify an opportunity as HCI or Cloud and which portfolio solution would be the best option.

Course objectives:

- •Where in the Sales Cycle we are
- What is Cloud
- •What is Hyperconverged Infrastructure (HCI)
- •Review Lenovo Offerings in Cloud and HCI
- Scenarios

Tags: Cloud

Published: 2023-07-11 Length: 40 minutes

Start the training:

Employee link: Grow@Lenovo

Partner link: Lenovo 360 Learning Center

Course code: DCLDS104r2

31. What's New with Nutanix 2.0? Portfolio and Licensing

2023-06-08 | 15 minutes | Employees and Partners

Nutanix has updated and simplified their licensing for our joint customers. This course is created to give sales and partners representatives an overview for the recent Nutanix licensing changes and their current options.

Course Objectives:

After completing this course, you should be able to:

- Describe the new Nutanix licensing rolloutList the new pricing and packaging options
- Tags: Cloud, Nutanix, Software Defined Infrastruture (SDI), ThinkAgile

Published: 2023-06-08 Length: 15 minutes

Start the training:

Employee link: Grow@Lenovo

Partner link: Lenovo 360 Learning Center

Course code: DHXL001

32. Data Infrastructure Management - DM Series Storage

2022-10-28 | 25 minutes | Employees Only

This course provides a technical overview of the ThinkSystem DM series products. Course DDMO101 – Lenovo ThinkSystem DM & DE Series Overview is recommended prior to this course.

By the end of this course, you should be able to:

- •Recognize the components of the Lenovo Data Management portfolio
- •Discuss the features of the Lenovo Data Management components
- •Describe the features of the SnapCenter software components

Tags: Sales, Storage, Technical Sales, ThinkSystem

Published: 2022-10-28 Length: 25 minutes

Start the training:

Employee link: Grow@Lenovo

Course code: DDM200

Related publications and links

For more information, see these resources:

- Lenovo ThinkAgile HX Series
 https://www.lenovo.com/us/en/data-center/software-defined-infrastructure/ThinkAgile-HX-Series/p/WMD00000326
- Interactive 3D Tour of ThinkAgile HX Series offerings: https://lenovopress.com/lp0454-lenovo-thinkagile-hx-series-interactive-3d-tour
- Lenovo Data Center Solution Configurator (DCSC): http://dcsc.lenovo.com
- Lenovo ThinkAgile product publications (user manuals): https://thinkagile.lenovofiles.com/help/index.jsp
- Nutanix documentation https://my.nutanix.com/
- Lenovo ThinkAgile HX Series Best Recipes https://support.lenovo.com/us/en/solutions/HT515725
- Lenovo Data Center Support http://datacentersupport.lenovo.com

Related product families

Product families related to this document are the following:

- 2-Socket Rack Servers
- Hyperconverged Infrastructure
- ThinkAgile HX Series for Nutanix

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